



Work Effectively. Analyze interactively. Report instantly.

User Manual

TopLine Results Corporation 2008-2009

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TopLineDash Online Help

TopLine Dash is an add-on product for ACT! by Sage that gives you the ability



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[Dashboard Elements](#)



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[Tutorials](#)



[Dashboard Editions](#)



[FAQ](#)

Welcome

Welcome to the TopLineDash online help system. Browse through the help pages by clicking on the links above or selecting pages in the table of contents. To quickly find specific product information, enter search criteria in the search box above and click the search button.

Ask Someone

If you're unable to find what you're looking for in this help system, try these alternative [resources](#), or contact our [customer support department](#).

Most popular pages

- [Welcome](#)
- [Activities](#)
- [Features](#)
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- [Panel Wizard Icon](#)
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- [List Filtering](#)
- [Change Dashboard Title](#)

Home > Welcome > Features

TopLine Dash Features

Dashboard Wizard: Quickly set up your dashboard parameters and filters using our Dashboard Wizard.

Customizable Views: Add any database fields to your list views. Quickly save or reload your favorite dashboards. View opportunities and activities side-by-side. Copy or drag and drop dashboard panels and columns. Select different users for each panel. Move the legend as needed. Using ACT! 2010, 2009 or 2008 v10.0.2 and TopLine Dash v7, you can now view custom tables.

Contact Details: Preview an editable contact layout by clicking on any lists of activities, opportunities, queries, histories, notes or products.

Calendar: View and edit one or more daily, weekly or monthly calendars.

Activities: Create customized activity lists or drill-down pie or bar graphs.

Opportunities: Create customized opportunity lists or drill-down graphs, auto-calculate counts, gross margins, weighted totals and actual totals. Create follow-up activities directly from your pipeline report.

Contact Lists: List your most important dynamic or ad-hoc group of contacts and edit them.

Histories: View, filter and sort by history types and create history summary drill-down graphs. Right click to email history items.

Products: View your selected products by sales stages, date range in a list or drill-down graph.

Queries: Perform powerful query lists and corresponding graphical views.

Filtering: Filter by date type, activity type, regarding keyword, sales stage, process, group or query.

Sorting: Sort by any selected field in your database including: date, priority, regarding, details, ID/status, city, state, probability, amount, stages, etc.

Interactive: Update the dashboard by selecting filters and sorting on the fly. Update multiple opportunities and activities simultaneously. Create look-ups from your notes, history, activity, opportunity or contact lists. Edit field values in contact lists and contact details.

Reporting: Print your favorite dashboard panels as a PDF and share with others. Create read-only dashboards. Email selected histories.

Key Performance Indicators (KPIs): View and filter your sales metrics on activities, histories or opportunities, e.g., number of calls, meetings, to-dos, emails, quotes, new opportunities, calculates win/lose ratios, average sales and total sales for selected users and more.

Sum/total: Sum/total for any numeric or currency field in a dashboard list view.

What's New Report: View the last synchronization, new contacts, histories, notes, opportunities and activities for each user.

Export to Excel: Export activities, notes, histories, opportunities, contacts and KPI statistics to MS Excel

Work effectively

- **Centralize and organize** all key activities, opportunities, histories, notes and contacts in one or more interactive and graphical dashboard views. Align opportunities with activities to ensure proper follow-up.
- **Manage your database** — Realign territories. Reschedule multiple activities or opportunities at once. Edit contact records and histories.
- **Communicate faster** by emailing one or more histories directly from the dashboard.
- **Preview contact details** — The drill-down links activities or opportunities directly to the contact details allowing you to easily update your database.
- Create **follow-up activities** from your pipeline list.

Analyze interactively

- **Compare, analyze and drill down** on activity, history, opportunity, product or query graphs (including sum and average).
- **Monitor and quantify** sales performance with key performance indicator (KPI) statistics.
- **Set targets** for activity and opportunity levels to identify gaps and adjust sales plans. **Analyze your pipeline** by products using targeted groups such as customers or prospects.
- **View multiple ACT! calendars** inside the dashboard.
- Choose from **many powerful dashboard templates** and **easily customize** your own dashboards using our Dashboard Wizard. Drag and drop dashboard panels and fields.

Report instantly

- **Share your dashboard** as a report in PDF format.
- **Export** any list to MS Excel.
- **Automate your dashboard reporting** with TopLine Dash Alerts. Refer to TopLine Dash Alerts datasheet for additional information.

What's New in Version 7

TopLine Dash v7 is the most powerful and easy-to-use dashboard yet! It offers the ability to report on custom tables created in ACT! 2009 or 2008 v10.0.2 .

Custom tables

- Select your standard or custom tables. Quickly set up your dashboard parameters and filters using the **Dashboard Wizard**.
- **Switch** between lists and graphs without changing parameters.

Powerful graphics and analytics

- **Drill down** on graphs and lists.
- **Graph** your standard and custom tables against any fields such as ID/Status, referred by, territory or any custom field.
- **Sum and average** for all graphs.

Greater flexibility

- **View columns** from related custom or primary table fields **side-by-side**.
- **Filter** by dates or field query **on MULTIPLE fields!**
- **Export** to MS Excel format and **print** to PDF.

Integration

- TopLine Dash v7 integrates with **TopLine Designer** allowing you to easily save lists and produce powerful graphical views for custom tables.
- TopLine Dash v7 integrates with **TopLine Alerts** for report automation.

Home > Welcome > ACT! Dashboard

ACT! Dashboard

TopLine Dash was created since version ACT! 2005 and is compatible with all versions of ACT! for Windows. TopLine Dash has very strong analytical features to build complex reports beyond activities, opportunities or contacts. There are many more dashboard type in the TopLine Dash, features and filters as well as reporting is far more robust than the one available in the ACT! Dashboard. Also TopLine Dash is the ideal tool to report on custom entities (tables) which can be created using TopLine Designer. In addition TopLine Dash allows for interactive that cross over multiple entities, for example you can view Opportunities, Activities, Contacts and subentities side by side in the same view.

Twenty most important differences and similarities between ACT! dashboard and TopLine Dash	TopLine Dash	ACT! dashboard
Dashboard Types		
Activity dashboard	✓	✓
Opportunity dashboard	✓	✓
Product dashboard	✓	
Notes dashboard	✓	
History dashboard	✓	
Key Performance Indicator (KPI) dashboard	✓	
Contact and company dashboard	✓	✓
Calendar dashboard	✓	
Dashboard Features		
View multiple user data	✓	✓
Filter lists or graphs by groups	✓	
Filter lists or graphs by queries	✓	
Customize list with fields from activities, opportunities, contacts and histories side-by-side	✓	
Create lists with totals for number and currency fields	✓	
Highlight any list items to preview the contact layout	✓	
Export any list to MS-Excel	✓	
Print to PDF	✓	
Schedule dashboard PDF reports to be emailed automatically	✓	
Mass update content within the dashboard	✓	
View advanced analytics using pivot tables (e.g. activities by ID/Status or opportunities by Referred by etc.)	✓	
Dashboard is viewable using ACT! for Web		✓

Detail comparison between TopLine Dash and ACT! dashboard	TopLine Dash	ACT! dashboard
Filters		
Filter by any field appearing in the dashboard		
View data for multiple users	✓	✓
Filter by dates, priorities, types, stages, status, process and any other field in the list view	✓	✓
Filter by groups	✓	
Filter by queries	✓	
Reporting		
Export to MS-Excel	✓	
Print to PDF	✓	
Send reports automatically (with TopLine Dash Alerts or TopLine Server Suite)	✓	
Copy image to clipboard		✓
Interactive		
Sort by fields	✓	✓
Drill downs from graphical views	✓	✓
Go to contact(s) interactively	✓	✓
Edit inside the dashboard	✓	

Set target for activities or histories	✓	
Set targets for opportunities	✓	✓
Highlight any opportunities, activities, histories or notes in order to preview the contact layout	✓	
Projections by period of time, Referred by, ID/Status or any other Contact field	✓	
Advanced drill down	✓	
Customization		
Create, duplicate, resize and customize multiple dashboard panels	✓	✓
Drag and drop panels for easy duplication and set-up	✓	✓
Protect your dashboard with read-only feature	✓	✓
Customize lists with fields from activities, opportunities, contacts and histories side-by-side	✓	
Toggle between list view and graphical views	✓	
Alerts		
Send PDF dashboard reports automatically	✓	
Send email alerts for opportunities using ACT! field contents	✓	
Send email alerts for specific activity conditions	✓	
Send email alerts for specific history conditions	✓	
Advanced Analytics		
Create multiple advanced queries per field		
Create queries by contacts or opportunities	✓	
Filter by queries or groups	✓	
Rescale graphical details using smart breaks	✓	
List totals for number and currency fields	✓	
Make projections using line graphs	✓	
View graphical funnel reports	✓	
Ease of use		
Use dashboard interactively	✓	✓
Save time using dashboard wizard	✓	
Rename dashboard on the fly	✓	
Drag and drop panels within a dashboard	✓	✓
Add dashboard or new panel in one click	✓	
Select your favorite dashboards within one click	✓	
Others		
Create "read only" dashboards	✓	✓
Compatible with Citrix environment	✓	✓
Share dashboard with other ACT! users	✓	✓
Sync your dashboards with other users	✓	✓
Activity Dashboard		
Graph or list selected users activities	✓	✓
Choose columns from activity fields	✓	✓
Choose columns from the contact and company fields	✓	
Filter activities by types, priorities, date ranges, and users	✓	✓
Export activities to MS-Excel	✓	
Mass updates of activity fields	✓	
Drill down applies to single bar	✓	
Highlight any activities in order to preview the contact layout	✓	
Group your activities by ID/Status, Referred by or any contact field	✓	
Set targets for users activities	✓	✓
Calendar Dashboard		
View multiple interactive calendars	✓	
View calendars by day, week or month	✓	
Select users' calendar	✓	
Schedule or reschedule within the calendar	✓	

Opportunity Dashboard		
Choose fields from the opportunity table	✓	✓
Filter opportunities by process, stage, status, users	✓	✓
Filter opportunities by close date, open date and create date	✓	
Filter opportunities by selected group or query	✓	
Create opportunity queries	✓	
View opportunity totals in lists	✓	
Choose opportunity fields and contact fields side-by-side	✓	
Choose opportunity fields and last history side-by-side	✓	
Choose opportunity and next activity fields side-by-side	✓	
View your opportunities per product	✓	
Mass update opportunity fields	✓	
Create follow-up from opportunity	✓	
Opportunity totals in graphs	✓	
Top opportunities limited to 10		✓
Graphical pie charts and bar charts	✓	✓
Highlight any opportunity in order to preview the contact layout	✓	
Product Dashboard		
Graph or list views by products	✓	
View product opportunity totals	✓	
Highlight any product in order to preview the contact layout	✓	
Notes Dashboard		
View Notes by date range	✓	
Delete Notes from list	✓	
Highlight any Notes in order to preview the contact layout	✓	
Go to contacts from Note list	✓	
History Dashboard		
View "What's New" dashboard (Last 7 days contacts, notes, histories, emails, new opportunity, etc.)	✓	✓
Filter by history type and any field available in the history	✓	
Sort by history types, dates or any fields	✓	
View history details	✓	
Graph histories	✓	✓
Export histories to MS-Excel	✓	
Delete histories	✓	
Update history fields	✓	
Email history content	✓	
Highlight any history in order to preview the contact layout	✓	
Monitor synchronization status	✓	
Key Performance Indicator Dashboard		
Opportunity Key Performance	✓	
Activity Key Performance	✓	
History Key Performance	✓	
Export KPIs to MS-Excel	✓	
Contact and Company Dashboard		
View contact lists	✓	✓
Create contact query lists	✓	✓
Graph all your queries by any fields (e.g. ID/Status, Cities, Referred by etc.)	✓	✓
Company lists	✓	
Total numeric and currency fields	✓	
Export contact query list to MS-Excel	✓	
Highlight any contact in order to preview the contact layout	✓	

See also

[Features](#)

[Home](#) > [Installation](#)

Articles in this section

This section will demonstrate how to:

- [Install TopLine Dash for ACT!](#)
- [Activate TopLine Dash with serial number](#)
- [Obtain Updates](#)
- [Launch TopLine Dash from within ACT!](#)



[System Requirements](#)



[Obtaining Installation Program](#)



[Running Installation](#)



[Activation](#)



[Obtaining Updates](#)



[Launching TopLine Dash](#)



[System Requirements](#)



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[Launching TopLine Dash](#)

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Home > Installation > System Requirements

System Requirements

TopLine Dash is designed to take advantage of the specific features in each version of ACT! Please choose the correct installation package for your ACT! version.

After the software has been installed, you will see additional menu items in ACT!.

The latest version of Topline Dash v7.1 requires ACT! 2009. It also supports ACT! 2008 version 10.0.2 or higher.

<http://www.toplinerresults.com/products/downloads/toplinedash7.htm>

TopLine Dash v6.4 is for ACT! 2008 version 10.0 and 10.0.1. Development has been discontinued on this version.

<http://www.toplinerresults.com/products/downloads/toplinedash6-2008.htm>

TopLine Dash v6.3 is for ACT! 2007. Development has been discontinued on this version.

<http://www.toplinerresults.com/products/downloads/toplinedash6-2007.htm>

TopLine Dash v4.3 is for ACT! 2006. Development has been discontinued on this version.

<http://www.toplinerresults.com/products/downloads/toplinedash4.htm>

TopLine Dash v3.1 is for ACT! 2005. Development has been discontinued on this version.

<http://www.toplinerresults.com/products/downloads/toplinedash3.htm>

See also

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Home > Installation > Obtaining Installation Program

Obtaining Installation Program

If you have a previous version of TopLine Dash installed, you must first uninstall it using Add/Remove Programs (or Programs and Features in Windows Vista) from the Control Panel.

Direct your web browser to <http://www.toplineresults.com/products/downloads.htm> in order to download the latest version. Select TopLine Dash for the version of ACT! currently installed. When prompted, select Run to install TopLine Dash.

After the software has been installed, you will see additional menu items in ACT!.

See also

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- [Running Installation](#)
- [Activation](#)
- [Obtaining Updates](#)
- [Launching TopLine Dash](#)

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Running Installation

Close ACT! before installing TopLine Dash.

1. Double click on the installer MSI (usually named TopLineDashX.X.X.X.msi, where X.X.X.X indicates the current version) to start the Windows Installer.



2. On the TopLine Dash Setup Wizard screen, click Next.



3. Agree to the License Agreement and click Next.



4. Accept the default installation folder, or change with the Browse button. Allow Everyone to access TopLine Designer and click Next.



5. Confirm the installation and click Next.



6. Wait for the progress bar to complete and click Close to finish the installation.



TopLine Dash is a plugin to ACT! and will only be visible inside the ACT! program user interface.

See also

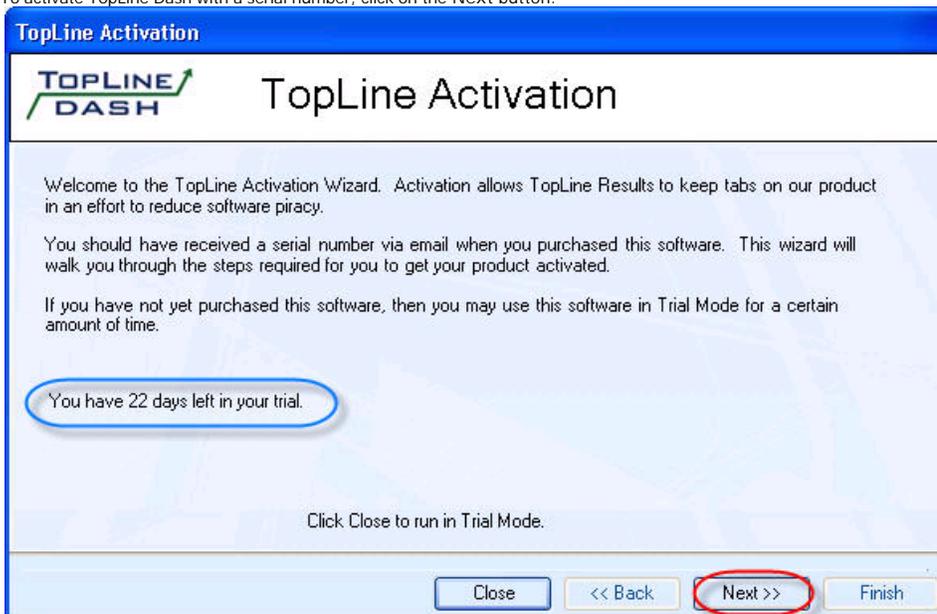
- [System Requirements](#)
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Home > Installation > Activation

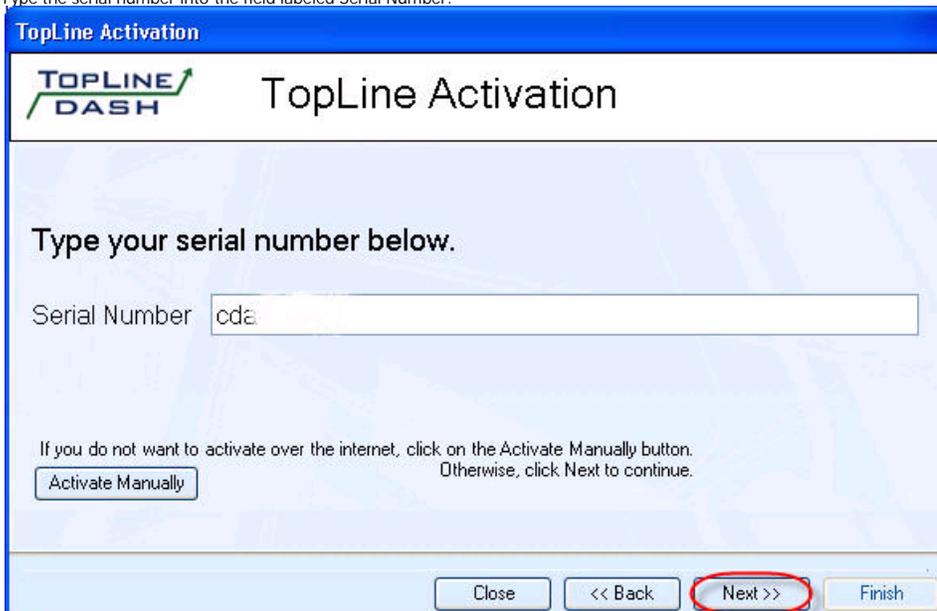
Activation

Upon logging into an ACT! database after installing TopLine Dash, the TopLine Dash icon will appear on the toolbar. TopLine Dash is available in a fully functional 30 day trial Manager mode, starting from the day of installation. The Activation window will display how many day are remaining in the trial. Upon expiration of the trial, all TopLine Dash will remain in the My Documents folder but will not display any data.

1. To activate TopLine Dash with a serial number, click on the Next button.



2. Type the serial number into the field labeled Serial Number.



3. If an internet connection is available, click Next to attempt to activate with our servers. If a connection is successful, fill in the Registration boxes. Confirm this information and click Next. (Proceed to step 8)

TopLine Activation

TOPLINE DASH TopLine Activation

Company Name	CH TechONE
Name	Chris Huffman
Address 1	13 East 54th St.
Address 2	Suite 300
City	New York
State	NY
Zip	10008
Phone	(212) 555-2485
Email Address	Chris@CHTechOne.com

Close << Back **Next >>** Finish

4. If an internet connection is not available, click on the Activate Manually button.

TopLine Activation

TOPLINE DASH TopLine Activation

Type your serial number below.

Serial Number cda

If you do not want to activate over the internet, click on the Activate Manually button. Otherwise, click Next to continue.

Activate Manually

Close << Back Next >> Finish

5. Call TopLine Results at the phone number provided and provide them the contents of Box A and Box B. They will in turn provide you with the unlock code for Box C.

TopLine Activation

TOPLINE DASH TopLine Activation

A connection could not be made to the activation service over the internet. If you would like to try again, click the Back button. Otherwise, follow the steps below.

1. Verify that your serial number was typed in correctly. If it was not, please click the Back button and try again.
 (Box A)
2. You may be asked for the text in the box below.
 (Box B) (Case Sensitive)
3. Click [here](#) to get your unlock code by going to our webpage. If you do not have internet access, you can call TopLine Results at 1-800-880-1960.
4. Type the unlock code that you are given into the box below.
 (Box C)

Close << Back Next >> Finish

6. An unlock code can be generated without calling TopLine Results by clicking on the Unlock Code by Webpage link in Step 3.

TopLine Activation

TOPLINE DASH TopLine Activation

A connection could not be made to the activation service over the internet. If you would like to try again, click the Back button. Otherwise, follow the steps below.

1. Verify that your serial number was typed in correctly. If it was not, please click the Back button and try again.
 (Box A)
2. You may be asked for the text in the box below.
 (Box B) (Case Sensitive)
3. Click [here](#) to get your unlock code by going to our webpage. If you do not have internet access, you can call TopLine Results at 1-800-880-1960.
4. Type the unlock code that you are given into the box below.
 (Box C)

Close << Back Next >> Finish

7. A browser window will be opened. Enter the registration information into the boxes and click the Get Unlock Code button.

TopLine Results Add-on Activation

Serial Number has been validated. Please register for receive product updates.

Company *	CHTech One
Name *	Chris Huffman
Address 1 *	13 East 54th St
Address 2	Suite 300
City *	New York
State *	NY
Zip *	10008
Phone *	212 555 2485
Email *	chris@chtechone.com
	<input type="button" value="Get Unlock Code"/>

The unlock code will appear on the next page.

TopLine Results Add-on Activation

Type this value into Box 3 on your activation form and click Next.

Unlock Code: 698-50

8. Enter the unlock code in Box C and click Next.

TopLine Activation



TopLine Activation

A connection could not be made to the activation service over the internet. If you would like to try again, click the Back button. Otherwise, follow the steps below.

1. Verify that your serial number was typed in correctly. If it was not, please click the Back button and try again.

(Box A) cda4
2. You may be asked for the text in the box below.

(Box B) vpc (Case Sensitive)
3. Click [here](#) to get your unlock code by going to our webpage. If you do not have internet access, you can call TopLine Results at 1-800-880-1960.
4. Type the unlock code that you are given into the box below.

(Box C) 698-50

9. Click Finish to complete the activation process and start TopLine Dash.



See also

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[Obtaining Updates](#)
[Launching TopLine Dash](#)

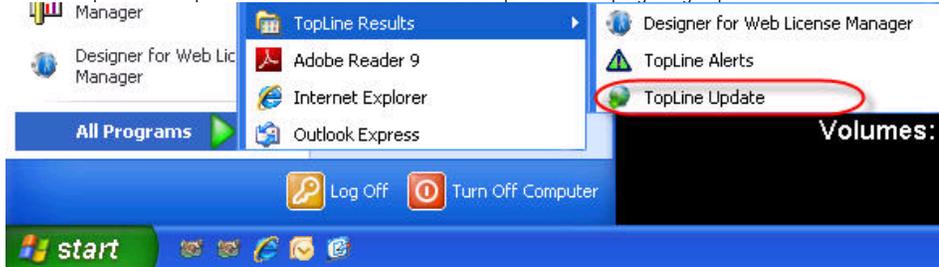
Home > Installation > Obtaining Updates

Obtaining Updates

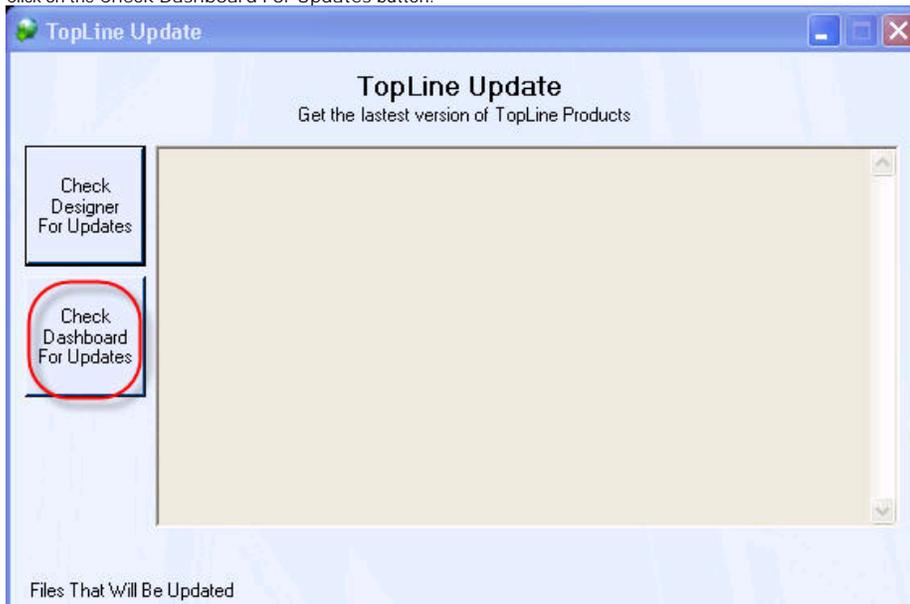
Updates are provided on the TopLine Results website: <http://www.toplineresults.com/products/downloads.htm>

TopLine Dash installs an Update Checker in the Program Groups.

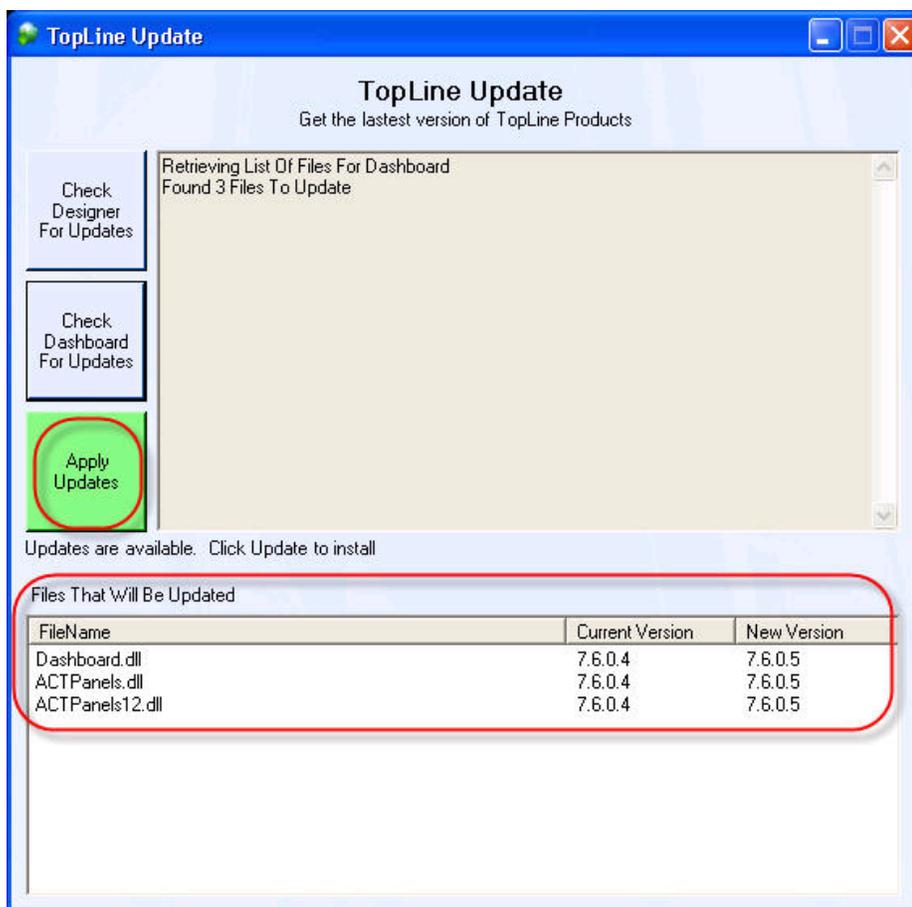
1. Start the TopLine Dash Update from the Start Menu under the TopLine Results program group.



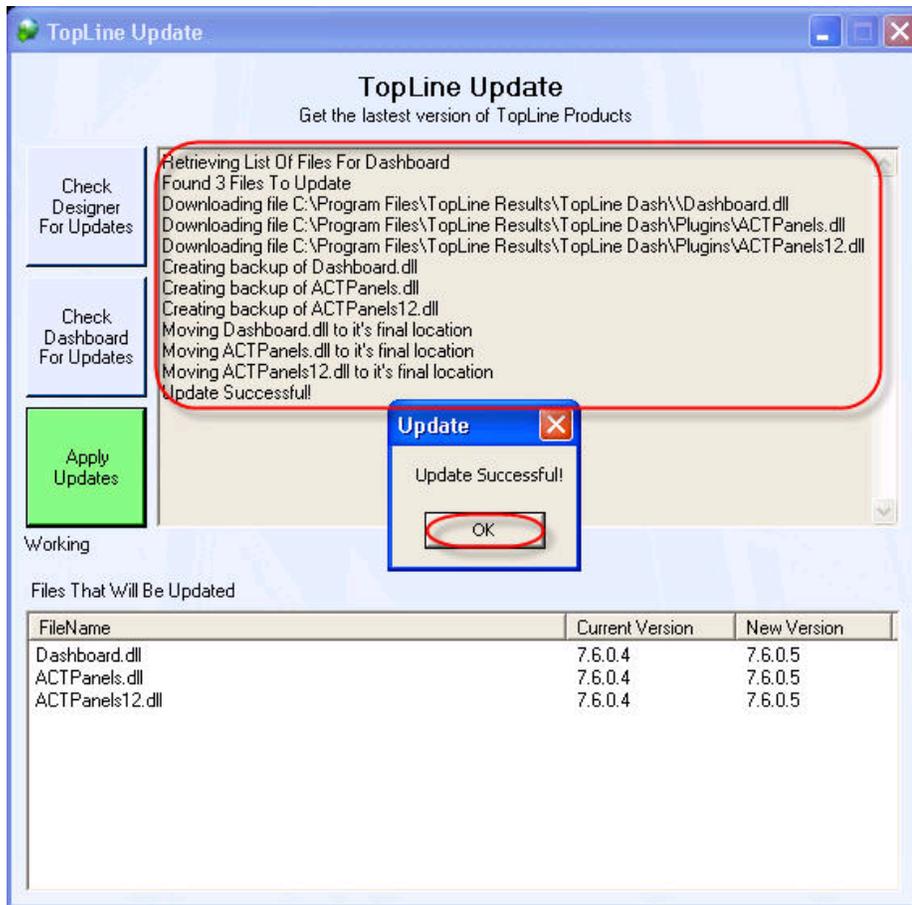
2. Status bars will show the Update program connecting to the TopLine server.
3. Click on the Check Dashboard For Updates button.



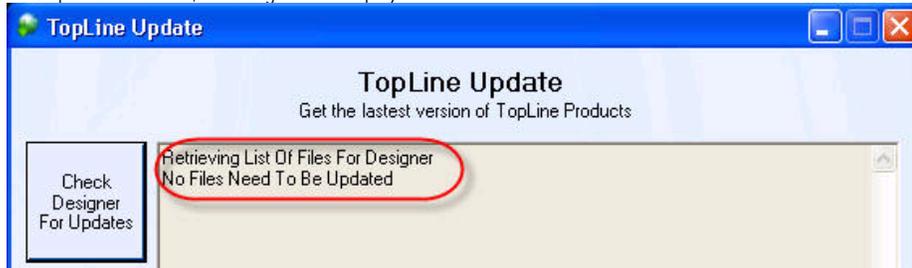
4. If an update is available that updated file will be displayed. With ACT! closed, click on the Update button.



5. The bottom windows displays a log file of the update process. Click OK to complete.



6. If no update is available, a message will be displayed.



See also

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Launching TopLine Dash

When TopLine Dash is properly installed, two TopLine Dash icons will appear: One in the Toolbar and a second in the Navbar. Click on the TopLine Dash icon to start the TopLine Dash plugin. Upon the first run, the Getting Started Wizard window will appear. Check the Do Not Show Again box to suppress this window. Click OK to continue.

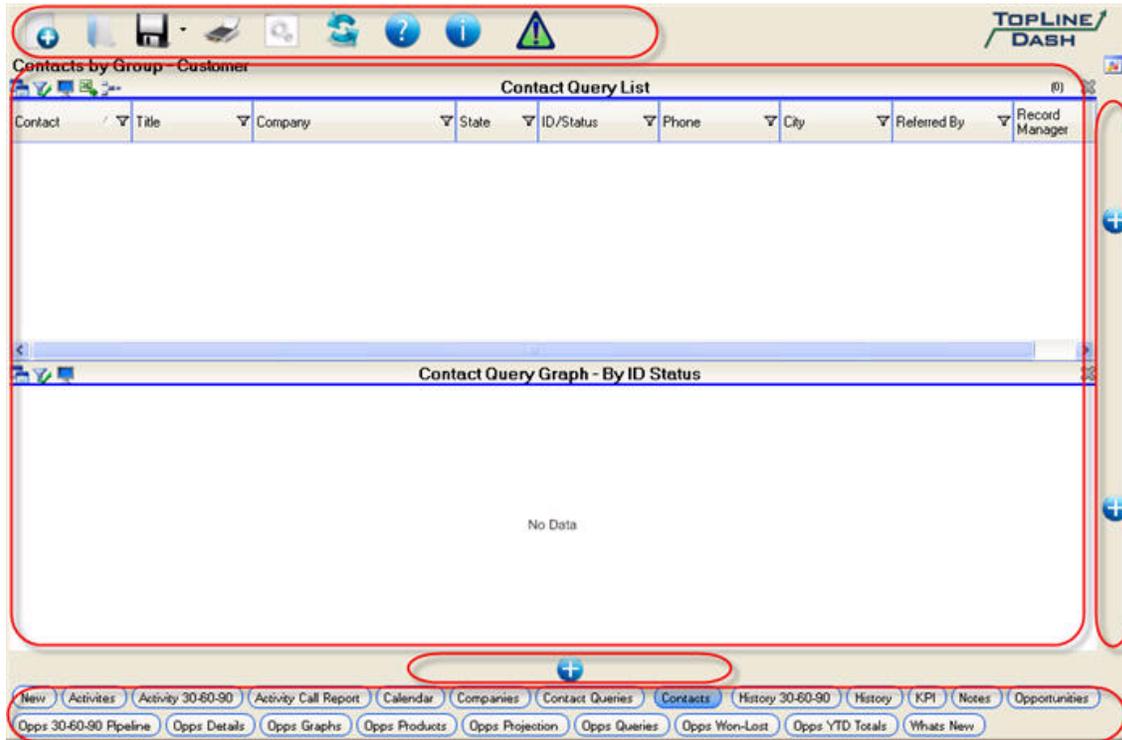
See also

- [System Requirements](#)
- [Obtaining Installation Program](#)
- [Running Installation](#)
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- [Obtaining Updates](#)

Home > Dashboard Elements

The TopLine Dash Screen contains 4 sections:

1. Dashboard Toolbar
2. Panels with Panel Toolbar
3. Row and Column buttons
4. Dashboard Tabs



Articles in this section



[Change Dashboard Title](#)



[Dashboard Tabs](#)



[Dashboard Toolbar](#)



[Panel Toolbar](#)



[Rows and Columns](#)



[Deleting Panels](#)

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Home > Dashboard Elements > Change Dashboard Title

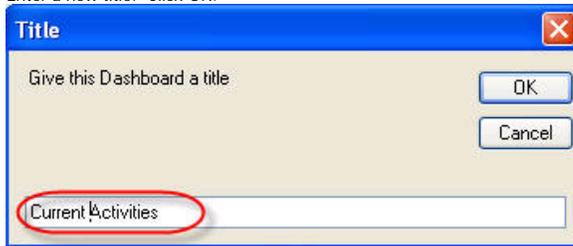
Change Dashboard Title

The TopLine Dash dashboard title is displayed in the upper left corner of the TopLine Dash screen. This dashboard title is independent of the TopLine Dash filename, shown in the Dashboard Tabs below. To change the TopLine Dash Title:

1. Double-click on the TopLine Dash Title.



2. Enter a new title. Click OK.



3. TopLine Dash Title is now changed.



See also

[Dashboard Tabs](#)
[Dashboard Toolbar](#)
[Panel Toolbar](#)
[Rows and Columns](#)
[Deleting Panels](#)

Home > Dashboard Elements > Dashboard Tabs

Dashboard Tabs

The bottom of the TopLine Dash screen displays all the TopLine Dash files found in the current dashboard location. TopLine Dash will allocate as much space as necessary to display all the files. The name of the tab reflects the actual file name of the TopLine Dash dashboard.



See also

- [Change Dashboard Title](#)
- [Dashboard Toolbar](#)
- [Panel Toolbar](#)
- [Rows and Columns](#)
- [Deleting Panels](#)

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Dashboard Toolbar

The TopLine Dash toolbar controls function and configuration of the TopLine Dash add-on.



See also

- [Change Dashboard Title](#)
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- [Rows and Columns](#)
- [Deleting Panels](#)

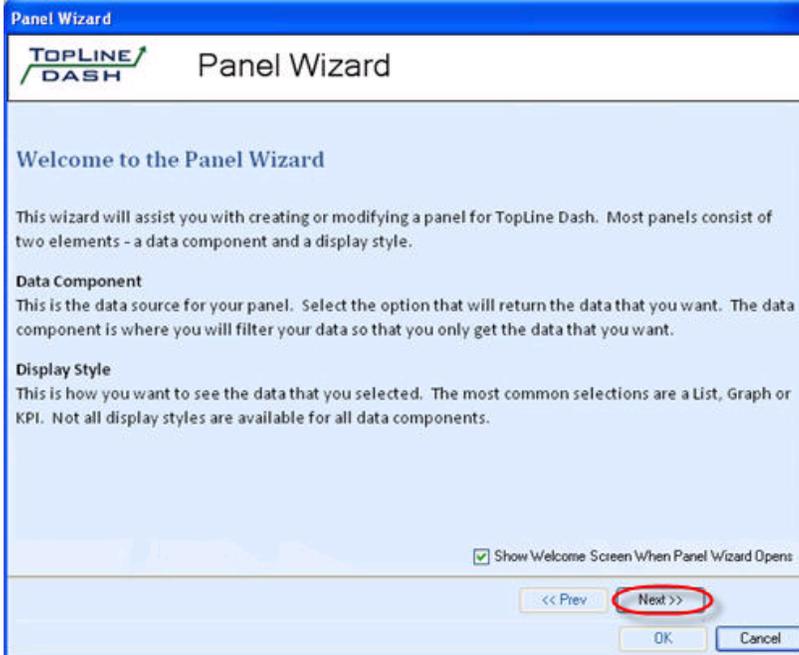
New Icon

To create a new blank TopLine Dash dashboard, use the New Icon from the Dash toolbar.

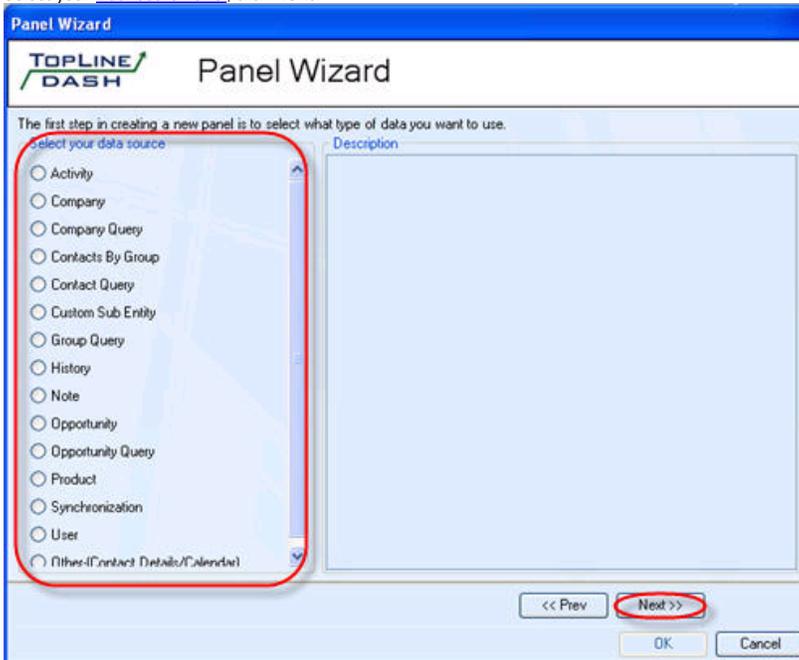
1. Click on the New Icon.



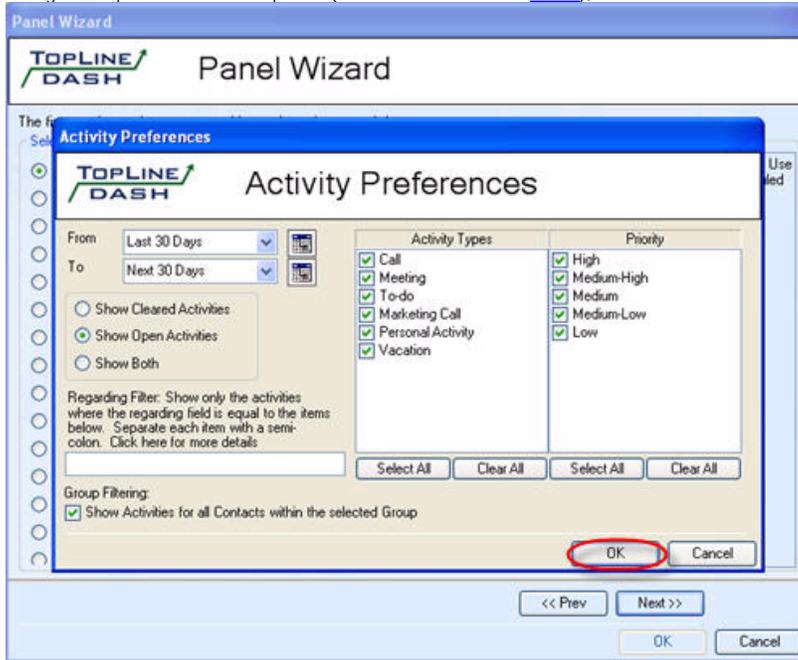
2. The TopLine Panel Wizard will appear. Click Next.



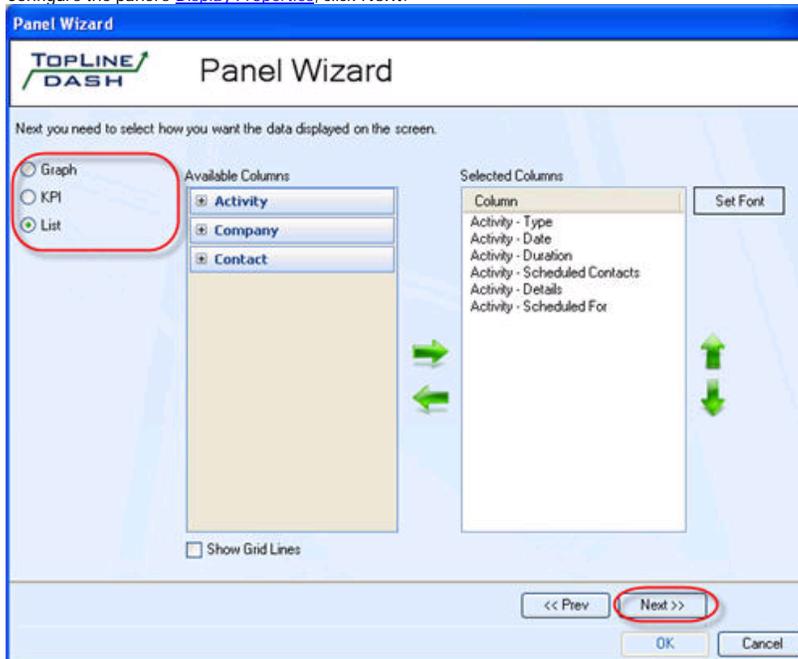
3. Select your [Dashboard Panel](#), click Next.



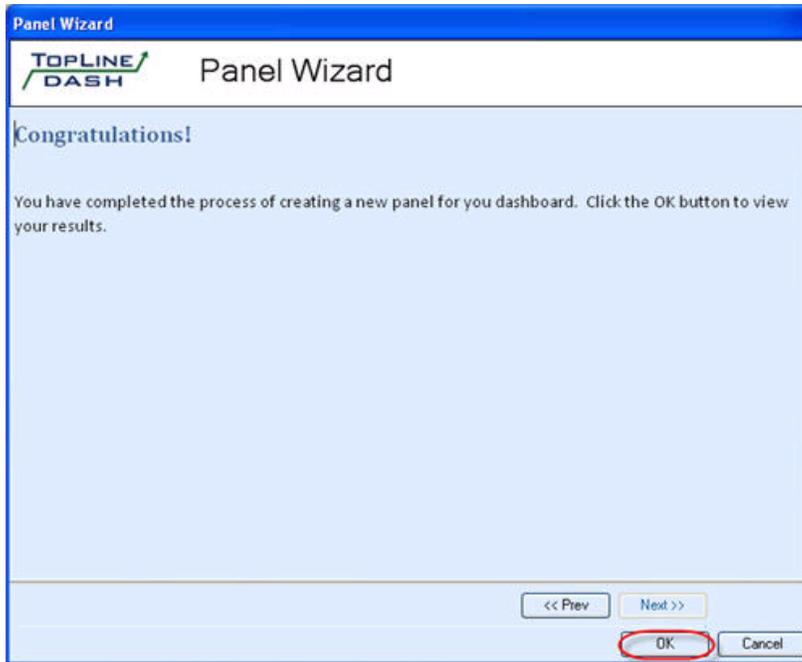
- Configure the panel's Data Set Properties (as described under their [Panels](#)), click Next.



- Configure the panel's [Display Properties](#), click Next.



- Click OK for finish the Panel Wizard.



NOTE: Remember to SAVE dashboard or all work will be lost.

See also

- [Load Icon](#)
- [Save Icon](#)
- [Print Icon](#)
- [Preferences Icon](#)
- [Refresh Icon](#)
- [Help Icon](#)
- [About Icon](#)
- [Alerts Icon](#)

Home > Dashboard Elements > Dashboard Toolbar > Load Icon

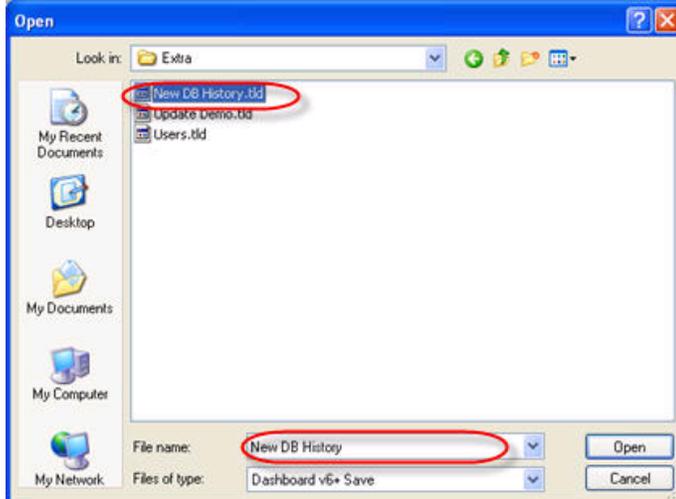
Load Icon

TopLine Dash dashboards stored outside the Dashboard Saves folder can be loaded with the Load Icon from the Dash toolbar.

1. Click on the Load Icon.



2. Browse to the dashboard location and click Open.



3. The dashboard file is loaded.

See also

[New Icon](#)
[Save Icon](#)
[Print Icon](#)
[Preferences Icon](#)
[Refresh Icon](#)
[Help Icon](#)
[About Icon](#)
[Alerts Icon](#)

Home > Dashboard Elements > Dashboard Toolbar > Save Icon

Save Icon

The Save Icon will save all the changes to the dashboard file. NOTE: Changes will be discarded if dashboards are changed without using the Save Icon.

1. Click on the Save icon.



2. The dashboard file is saved.

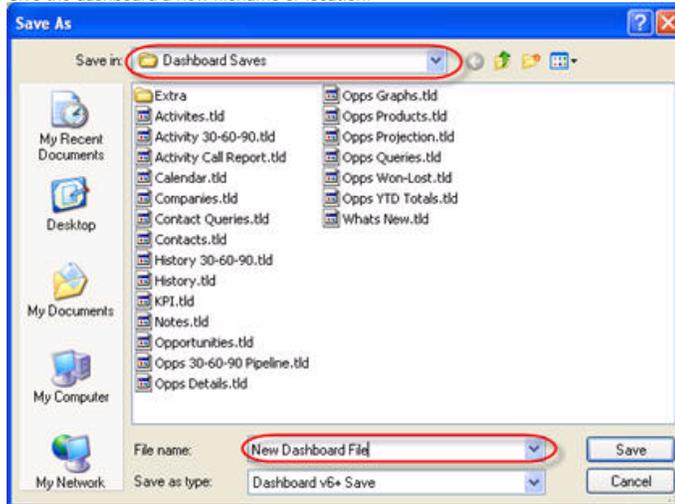
Save As

The Save Icon also contains the Save As function by saving the dashboard file to a completely different filename. Saving a dashboard for the first time or a dashboard which has not been modified will result in a Save As.

1. Click on the down arrow of the Save icon and select Save As.



2. Give the dashboard a new filename or location.



3. The dashboard file is saved.

See also

[New Icon](#)
[Load Icon](#)
[Print Icon](#)
[Preferences Icon](#)
[Refresh Icon](#)
[Help Icon](#)
[About Icon](#)
[Alerts Icon](#)

Home > Dashboard Elements > Dashboard Toolbar > Print Icon

Print Icon

This Print Icon prints the TopLine Dash to the printer, a [PDF file](#), or an [Excel spreadsheet](#).

1. Click on the Print icon.



2. The TopLine Print Dialog will appear.

 A screenshot of the 'Print Setup' dialog box. The dialog has a blue title bar and a white header with the 'TOPLINE DASH' logo and the text 'Print Setup'. Below the header, there is a 'Report Title' field containing 'Call Report'. The main area is divided into two columns. The left column is titled 'Items that can be printed' and contains an empty list box. The right column is titled 'Items that will be printed' and contains a list box with the following items: 'This Month - Graph', 'This Month - List', '-PageBreak-', 'Last Month - Graph', and 'Last Month - List'. Between the list boxes are '>' and '<' arrows. To the right of the right list box are up and down arrows. Below the right list box is an 'Insert Page Break' button. Under the left list box, there are 'List Options - How to Separate lines' with radio buttons for 'None', 'Line', and 'Shaded' (selected). Below that is 'Graph Options' with a 'Graph Size' dropdown menu set to 'One Third Page'. Under the right list box, there are 'Output' options with radio buttons for 'Printer' (selected), 'Excel', and 'PDF', and a checkbox for 'Open PDF'. Below that is 'Orientation' with radio buttons for 'Portrait' (selected) and 'Landscape'. At the bottom of the dialog are three buttons: 'Print Preview', 'Print', and 'Close'.

1. Give the dashboard report a title.
 2. Select which panels will appear on the report by using the -> and <- arrows. Select the order in which the panels will appear by using the up and down arrows
 3. Select how rows in List Views are separated: No visible separation; a line between rows; every other row shaded.
 4. Select the amount of space Graph View will take: Full Page; Half Page; Third of Page; Fourth of Page.
 5. Select the Output for the Report: Default Printer; [PDF file](#); [Excel Spreadsheet](#).
 6. Select the Paper Orientation: Portrait or Landscape.
3. Click on Print button to generate the report.

Print Preview

1. Press the Print Preview button to see a preview of the report before it is generated.

Home > Dashboard Elements > Dashboard Toolbar > Preferences Icon

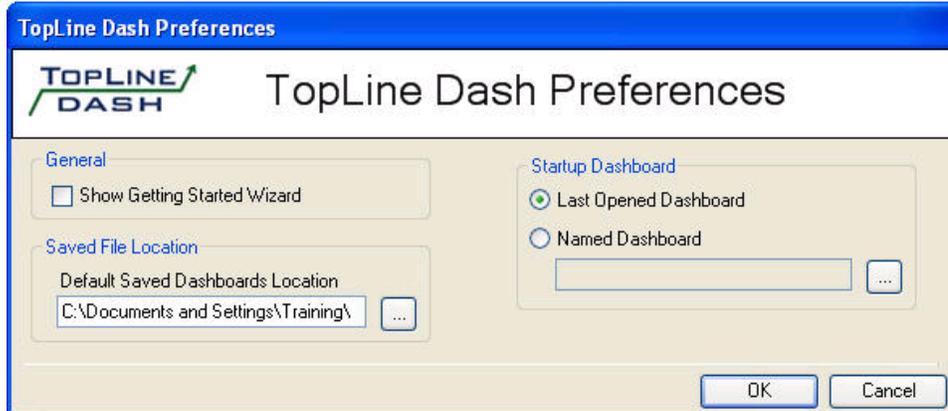
Preferences Icon

This Preferences Icon configures TopLine Dash global settings.

1. Click on the Preferences icon.



2. The TopLine Dash Preferences dialog box appears.



3. Change the following settings:
 1. General: Uncheck to suppress the Getting Started Wizard.
 2. Saved File Location: Choose the folder to look for TopLine Dash dashboards.
 3. Startup Dashboard: Every time the TopLine Dash icon is pressed, select which dashboard should be displayed.
4. Click OK to commit preferences.

See also

[New Icon](#)
[Load Icon](#)
[Save Icon](#)
[Print Icon](#)
[Refresh Icon](#)
[Help Icon](#)
[About Icon](#)
[Alerts Icon](#)

Home > Dashboard Elements > Dashboard Toolbar > Refresh Icon

Refresh Icon

The Refresh Icon will reread data from the database for the currently displayed TopLine Dash dashboard.

1. Click on the Refresh icon.



2. The dashboard panels will reread the database data.

See also

[New Icon](#)
[Load Icon](#)
[Save Icon](#)
[Print Icon](#)
[Preferences Icon](#)
[Help Icon](#)
[About Icon](#)
[Alerts Icon](#)

Home > Dashboard Elements > Dashboard Toolbar > Help Icon

Help Icon

The Help Icon will open a PDF file of this Help File.



See also

- [New Icon](#)
- [Load Icon](#)
- [Save Icon](#)
- [Print Icon](#)
- [Preferences Icon](#)
- [Refresh Icon](#)
- [About Icon](#)
- [Alerts Icon](#)

Home > Dashboard Elements > Dashboard Toolbar > About Icon

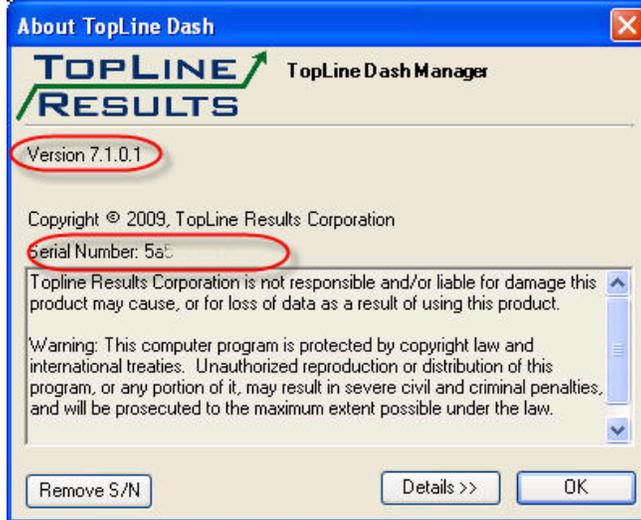
About Icon

The About Icon will display the TopLine Dash version and serial Number.

1. Click on the About icon.



2. The About TopLine Dash dialog box will appear displaying the current TopLine Dash version and registered serial number (if registered.)



NOTE: Press the Remove S/N button to remove the registered serial number or to enter a new one.

See also

[New Icon](#)
[Load Icon](#)
[Save Icon](#)
[Print Icon](#)
[Preferences Icon](#)
[Refresh Icon](#)
[Help Icon](#)
[Alerts Icon](#)

Home > Dashboard Elements > Dashboard Toolbar > Alerts Icon

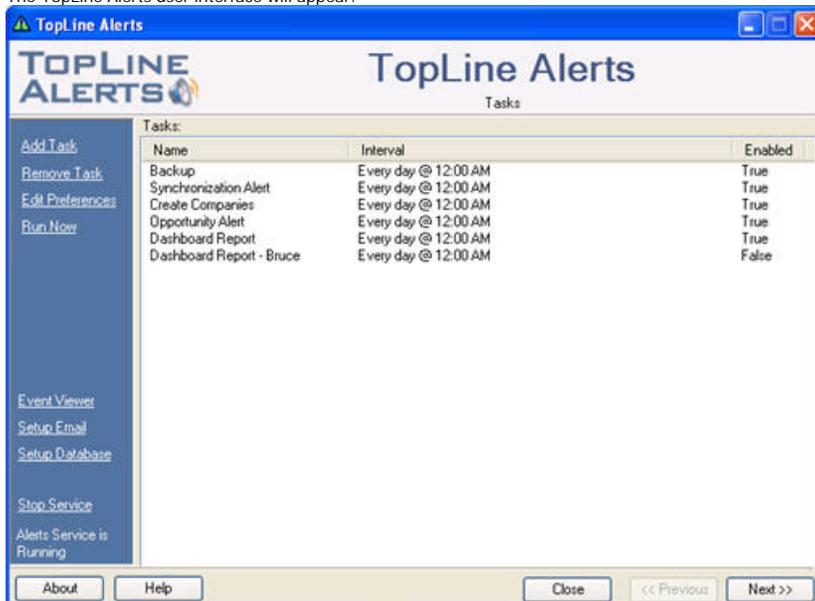
Alerts Icon

The TopLine Alerts Icon will appear if TopLine Alerts is installed on the computer.

1. Click on the Alerts icon.



2. The TopLine Alerts user interface will appear.



See also

[New Icon](#)
[Load Icon](#)
[Save Icon](#)
[Print Icon](#)
[Preferences Icon](#)
[Refresh Icon](#)
[Help Icon](#)
[About Icon](#)

Home > Dashboard Elements > Panel Toolbar

Panel Toolbar

The TopLine Dash Panel toolbar in the upper left hand corner of each panel controls what is displayed inside the panel.



[Panel Title](#)



[Panel Wizard Icon](#)



[Filter Icon](#)



[Display Type Icon](#)



[User Icon](#)



[Contact Group Icon](#)



[Export to Excel Icon](#)



[Grouping Icon](#)



[List Sorting](#)



[List Filtering](#)



[List Summaries](#)



[Date Range and Record Count](#)

See also

- [Change Dashboard Title](#)
- [Dashboard Tabs](#)
- [Dashboard Toolbar](#)
- [Rows and Columns](#)
- [Deleting Panels](#)

Home > Dashboard Elements > Panel Toolbar > Panel Title

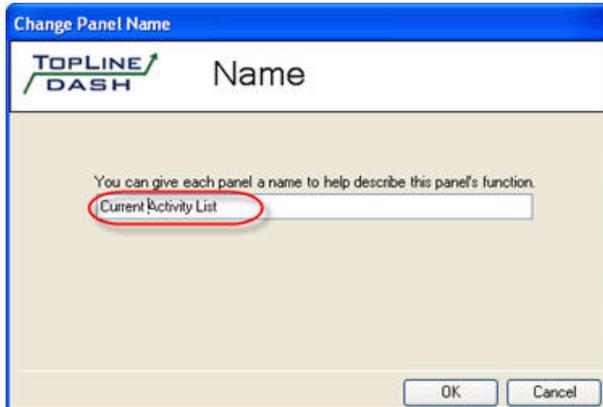
Panel Title

The TopLine Dash panel title is displayed on the top of the TopLine Dash panel. To change the TopLine Dash panel title:

1. Double-click on the TopLine Dash panel title.



2. Enter a new title. Click OK.



3. TopLine Dash Title is now changed.



See also

[Panel Wizard Icon](#)
[Filter Icon](#)
[Display Type Icon](#)
[User Icon](#)
[Contact Group Icon](#)
[Export to Excel Icon](#)
[Grouping Icon](#)
[List Sorting](#)
[List Filtering](#)
[List Summaries](#)
[Date Range and Record Count](#)

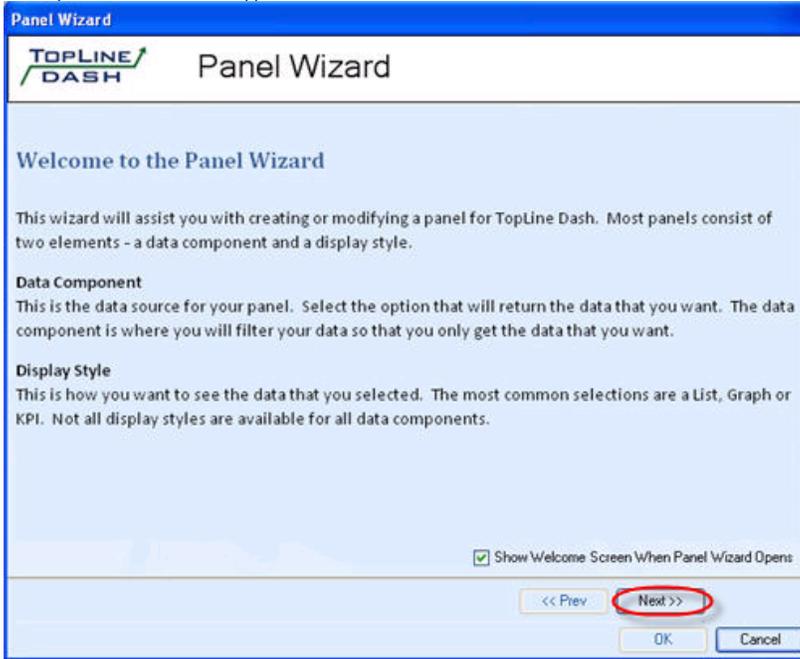
Panel Wizard Icon

The Panel Wizard Icon will launch the same Panel Wizard as the [Dashboard New Icon](#) and replace the contents of the current panel.

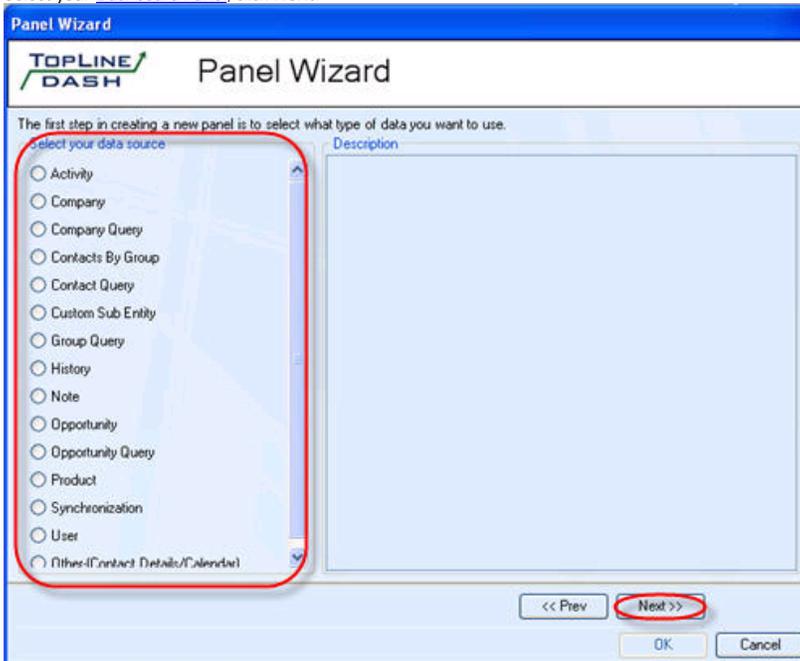
1. Click on the Wizard icon of the panel.



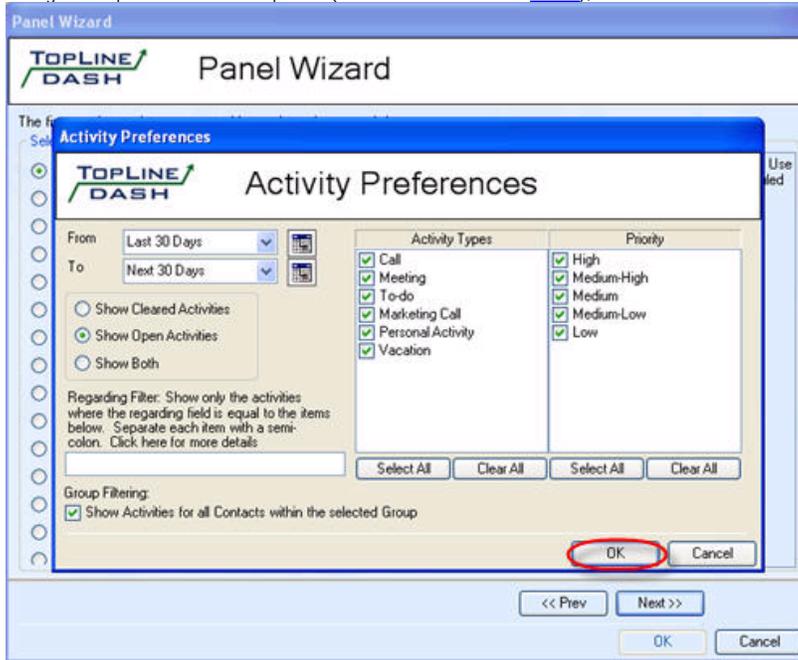
2. The TopLine Panel Wizard will appear. Click Next.



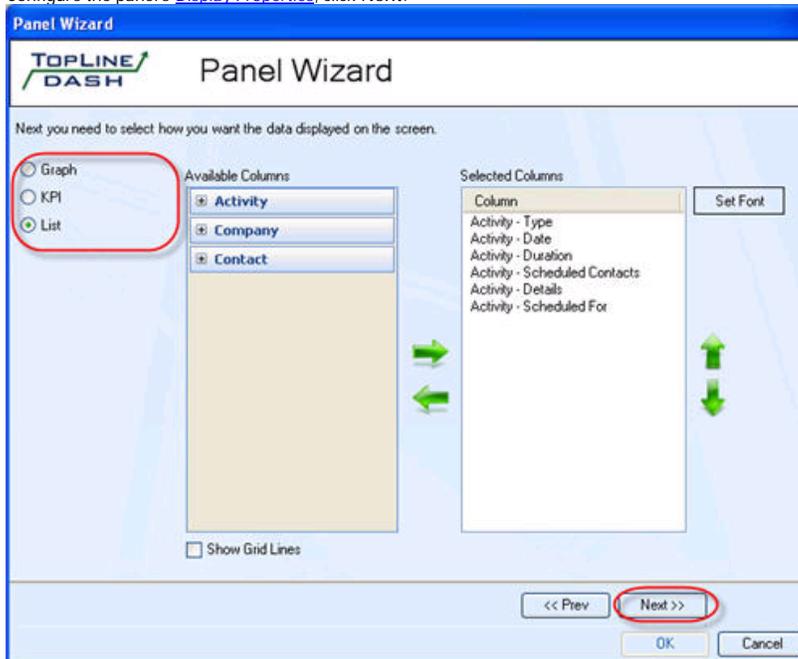
3. Select your [Dashboard Panel](#), click Next.



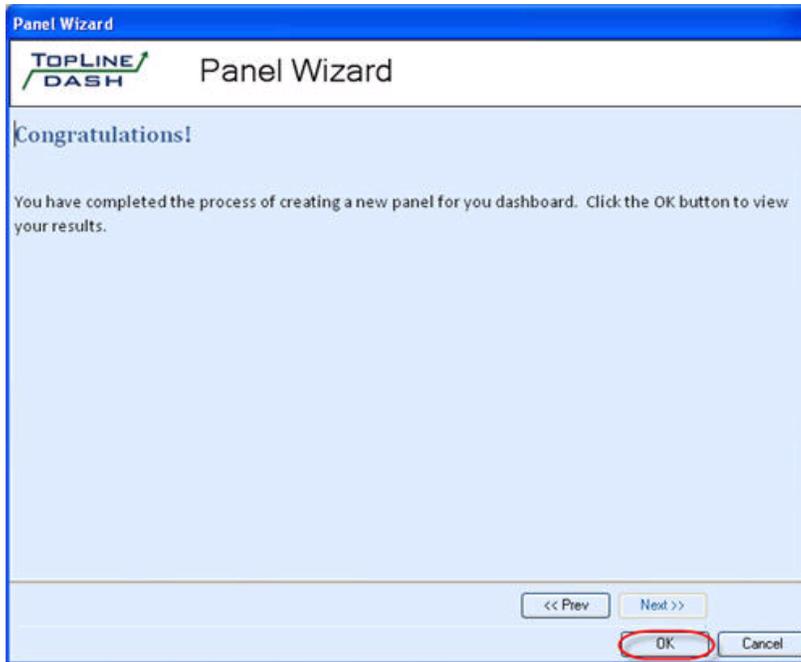
- Configure the panel's Data Set Properties (as described under their [Panels](#)), click Next.



- Configure the panel's [Display Properties](#), click Next.



- Click OK to finish the Panel Wizard.



See also

- [Panel Title](#)
- [Filter Icon](#)
- [Display Type Icon](#)
- [User Icon](#)
- [Contact Group Icon](#)
- [Export to Excel Icon](#)
- [Grouping Icon](#)
- [List Sorting](#)
- [List Filtering](#)
- [List Summaries](#)
- [Date Range and Record Count](#)

Home > Dashboard Elements > Panel Toolbar > Filter Icon

Filter Icon

The Filter (Data Set Properties) Icon controls what data is displayed in the panels and is unique to each type of Dashboard Panel.

1. Click on the Filter (Data Set Properties) icon.



2. Configure the panel's Data Set Properties (as described under their [Panels](#)), click Ok.

Activity Preferences



Activity Preferences

From:

To:

Show Cleared Activities
 Show Open Activities
 Show Both

Regarding Filter: Show only the activities where the regarding field is equal to the items below. Separate each item with a semi-colon. Click here for more details

Activity Types	Priority
<input checked="" type="checkbox"/> Call	<input checked="" type="checkbox"/> High
<input checked="" type="checkbox"/> Meeting	<input type="checkbox"/> Medium-High
<input checked="" type="checkbox"/> To-do	<input checked="" type="checkbox"/> Medium
<input type="checkbox"/> Marketing Call	<input type="checkbox"/> Medium-Low
<input type="checkbox"/> Personal Activity	<input checked="" type="checkbox"/> Low
<input type="checkbox"/> Vacation	

Select All Clear All Select All Clear All

Group Filtering:

Show Activities for all Contacts within the selected Group

3. The panel's data set is changed.

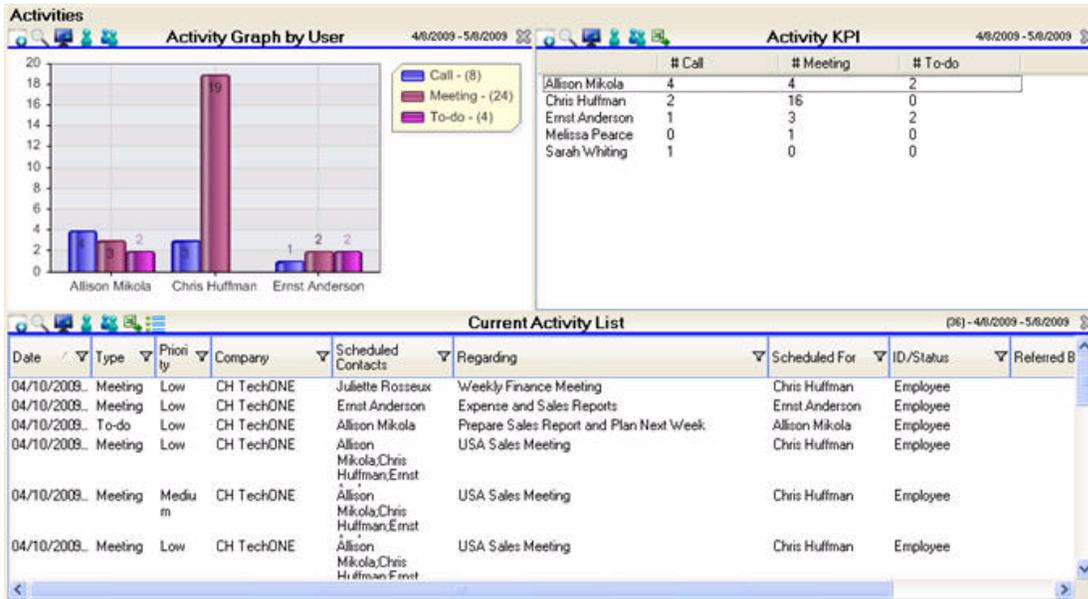
See also

[Panel Title](#)
[Panel Wizard Icon](#)
[Display Type Icon](#)
[User Icon](#)
[Contact Group Icon](#)
[Export to Excel Icon](#)
[Grouping Icon](#)
[List Sorting](#)
[List Filtering](#)
[List Summaries](#)
[Date Range and Record Count](#)

Home > Dashboard Elements > Panel Toolbar > Display Type Icon

Display Type Icon

The Display Type icon controls how the data is displayed in the panel. There are three (3) different methods for displaying data:



[List View](#)



[KPI View](#)



[Graph View](#)

See also

[Panel Title](#)
[Panel Wizard Icon](#)
[Filter Icon](#)
[User Icon](#)
[Contact Group Icon](#)
[Export to Excel Icon](#)
[Grouping Icon](#)
[List Sorting](#)
[List Filtering](#)
[List Summaries](#)
[Date Range and Record Count](#)

Home > Dashboard Elements > Panel Toolbar > Display Type Icon > List View

List View

The List View displays data in table spreadsheet format over the selected date range.

Date	Type	Priority	Company	Scheduled Contacts	Regarding	Scheduled For	ID/Status
04/27/2009...	Meeting	Low	Yellow Jersey Bikes	Brian David	Discuss Plans for a Case Study	Chris Huffman	Customer
04/27/2009...	Meeting	Low	Finch Legal Aid	Jean Louise Finch	Lunch Meeting	Allison Mikola	Prospect
04/29/2009...	Meeting	Low	Boomer's Artworx	Emily Dunn	Discuss Plans for Case Study	Chris Huffman	Prospect
04/06/2009...	Meeting	Low	Computer Trade Associations	Computer Trade Associations	Industry Trade Show	Chris Huffman	Prospect
04/08/2009...	Meeting	Low	CH TechONE	Allison Mikola	Networking Breakfast	Allison Mikola	Employee
04/09/2009...	Meeting	Low	CH TechONE	Ernst Anderson	Breakfast Networking Group	Ernst Anderson	Employee
04/09/2009...	Meeting	Low	CH TechONE	Melissa Pearce	Staff Meeting	Chris Huffman	Employee
04/09/2009...	Meeting	Low	CH TechONE	Melissa Pearce	Staff Meeting	Chris Huffman	Employee
04/09/2009...	Call	Low	Widget	Max Headlong	Confirm Appointment	Allison Mikola	Customer

Display Type Properties

Display Types

Graph

KPI

List

Available Columns

- Activity
- Company
- Contact

Show Grid Lines

Selected Columns

- Activity - Date
- Activity - Type
- Activity - Priority
- Activity - Company
- Activity - Scheduled Contacts
- Activity - Regarding
- Activity - Scheduled For
- Contact - ID/Status
- Contact - Referred By
- Activity - Details

Set Font

Close

Use the '+' symbols to expand the objects to display all available fields.
 Use the left and right arrows to add and remove fields from the Selected Display Columns.
 Use the up and down arrows to change the order of the Selected Display Columns.
 The Show Grid Lines checkbox will display gray grid lines between the columns and rows in the List view.
 Click on Set Font button to change the default font of the entire List View. The default font is Microsoft Sans Serif, 8 point.

See also

[KPI View](#)
[Graph View](#)

Home > Dashboard Elements > Panel Toolbar > Display Type Icon > KPI View

KPI View

Key Performance Indicators (or KPI) views are only available on Activity, History, Opportunity and Product Panels and are totals of predefined categories for each user (or Record Manager) over the selected date range.

Statistics - Key Performance Indicators (KPI)				
Activity KPI				
	# Call	# Meeting	# To-do	# Vacation
Allison Mikola	7	7	7	0
Chris Huffman	2	20	2	0
Ernst Anderson	1	3	4	0
Melissa Pearce	0	2	0	0
Sarah Whiting	1	0	0	0

History KPI						
	# Call Completed	# E-mail Sent	# Meeting Held	# Quote	# Received Sync	# To-do Done
Allison Mikola	0	0	0	0	0	0
Chris Huffman	0	0	0	0	0	0
Ernst Anderson	0	0	0	0	0	0
Melissa Pearce	0	0	0	0	0	0
Sarah Whiting	0	0	0	0	0	0

Opportunity KPI								
	# Lost Opps	# of Opps	# Open Opps	# Won Opps	\$ Lost Opps	\$ Open Opps	\$ Won Opps	Average Sale
Allison Mikola	1	8	7	0	\$300	\$38,500	\$0	\$0
Chris Huffman	0	10	6	4	\$0	\$62,000	\$40,000	\$10,000
Ernst Anderson	0	6	5	1	\$0	\$13,000	\$12,000	\$12,000
Melissa Pearce	0	0	0	0	\$0	\$0	\$0	\$0

Display Type Properties

Display Types

Graph

KPI

List

Available KPIs

- # Call
- # Marketing Call
- # Meeting
- # Personal Activity
- # To-do
- # Vacation

Note: The KPIs that are shown may not be all the KPIs that are available. The KPIs that are shown reflect the data filters you have set. ex: If you have selected to only show Open Opportunities, then you will not see KPIs relating to Opportunities that are closed.

Activity KPI categories

- Totals of ALL defined Activity Types (i.e. # of Calls, # of Meetings, etc.)

History KPI categories

- Totals of ALL defined History Types (i.e. # of Calls Completed, # of Meetings Held, etc.)

Opportunity & Product KPI categories

- # Lost Opps

- # of Opps
- # of Open Opps
- # of Won Opps
- # of Lost Opps
- Total \$ of Open Opps
- Weighted Total \$ of Lost Opps
- Weighted Total \$ of Open Opps
- Weighted Total \$ of Won Opps
- Total \$ of Won Opps
- Average Sale
- Winning Ratio

See also

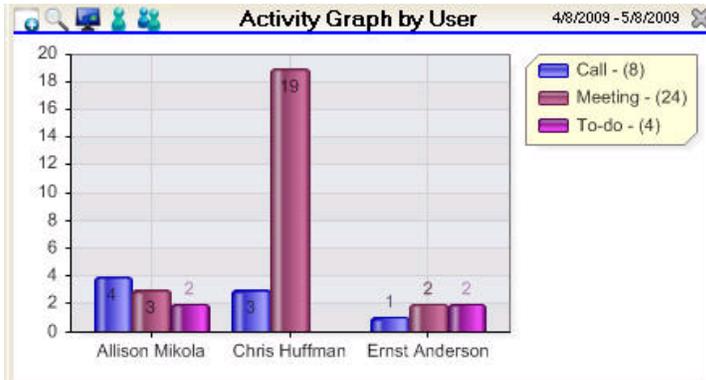
[List View](#)

[Graph View](#)

Home > Dashboard Elements > Panel Toolbar > Display Type Icon > Graph View

Graph View

The Graph view displays data in graphical format over the selected date range.



The Display Type Properties dialog box allows configuration of the graph display. The 'Display Types' section has 'Graph' selected. The 'Styles' section has 'Bar Graph' selected. The 'X-Axis' section has 'Category Field' set to 'Activity - Type' and 'Group Field' set to 'Activity - Scheduled For'. The 'Y-Axis' section has 'Count' selected. The 'Legend Position' section has 'Right Side' selected. The 'Target' section has 'Value' set to 0. The 'Show Values' checkbox is checked. The 'Use Smart Breaks' checkbox is unchecked. The 'Show Common Fields' checkbox is checked. The 'Use 3D' checkbox is unchecked.

Graph Styles

There are 5 graph styles to choose from:

- Bar Graph
- Pie Graph
- Donut Graph
- Line Graph
- Funnel Graph

X-Axis

Determine what should be displayed on the X-Axis (and Legend Box) with the Category Field. All fields in related objects are available. (See [Dashboard Panels](#) for list of fields.) Graph more than one item with the Group Field.

Y-Axis

Determine what should be displayed on the Y-Axis. By default, it is a count of records, but it can be changed to a Sum or Average of any.

Legend Position

The Legend can be placed at the bottom or right side of the graph.

Target

A target line can be placed on the graph (for Bar and Line graphs) for any value and be assigned any color

Options

- Smart Breaks can assist in displaying a graph where the range of data is very wide.
- Show Values will display numeric values on the graph.
- Use 3D will attempt to render the graph in 3D.
- Show Common Fields will restrict the fields of related objects to those determined to be common by TopLine.

See also

[List View](#)

[KPI View](#)

Home > Dashboard Elements > Panel Toolbar > User Icon

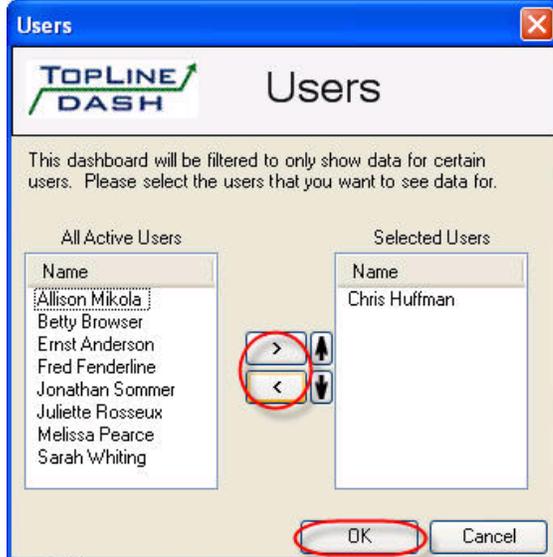
User Icon

The User Icon selects the Record Manager's data to be displayed. NOTE: By default, the User Icon is set to only the current user upon panel creation.

1. Click the User icon.



2. Use the -> and <- arrows to add and remove users (Record Managers)



3. Click OK

Only data belonging to the selected Record Managers is now displayed. In this example, only data whereas Chris Huffman is the Record Manager will be displayed.

See also

[Panel Title](#)
[Panel Wizard Icon](#)
[Filter Icon](#)
[Display Type Icon](#)
[Contact Group Icon](#)
[Export to Excel Icon](#)
[Grouping Icon](#)
[List Sorting](#)
[List Filtering](#)
[List Summaries](#)
[Date Range and Record Count](#)

Home > Dashboard Elements > Panel Toolbar > Contact Group Icon

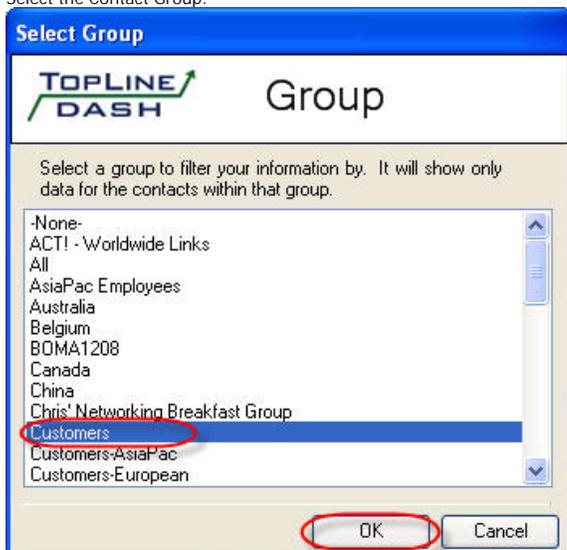
Contact Group Icon

The Contact Group icon filters the data set to that only belonging to the selected group. NOTE: Only one (1) contact group can be selected.

1. Click the Contact Group icon.



2. Select the Contact Group.



3. Click OK.

Only data belonging to contacts of the selected Contact Group Managers is now displayed. In this example, only data for Contacts in the Customer group will be displayed.

See also

[Panel Title](#)
[Panel Wizard Icon](#)
[Filter Icon](#)
[Display Type Icon](#)
[User Icon](#)
[Export to Excel Icon](#)
[Grouping Icon](#)
[List Sorting](#)
[List Filtering](#)
[List Summaries](#)
[Date Range and Record Count](#)

Home > Dashboard Elements > Panel Toolbar > Export to Excel Icon

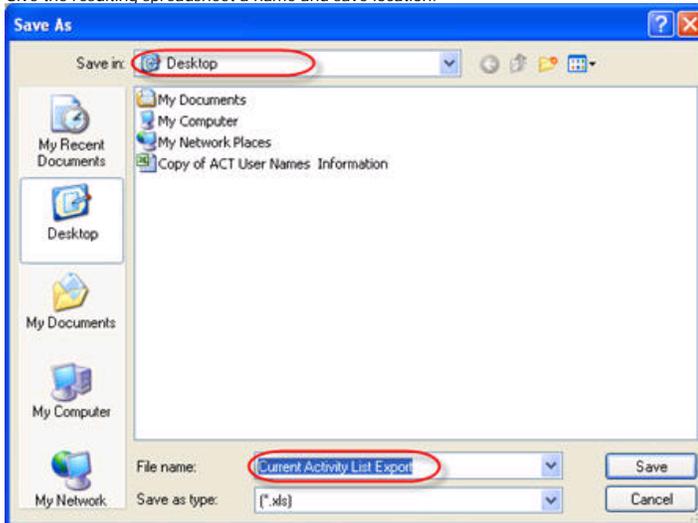
Export to Excel Icon

The Export to Excel icon is only available in [List Views](#) and [KPI Views](#), and only for users who have the Export to Excel user permission.

1. Click on the Excel icon.



2. Give the resulting spreadsheet a name and save location.



3. Microsoft Excel opens with the panel data.

	A	B	C	D	E	F
1	Date	Type	Priority	Company	Scheduled Contacts	Regarding
2	4/10/2009 1:30 PM	Meeting	Low	CH TechONE	Juliette Rosseux	Weekly Finance Meeting
	4/10/2009 8:00 AM	Meeting	Medium	CH TechONE	Allison Mikola;Chris Huffman;Ernst Anderson	USA Sales Meeting
3						
4	4/13/2009 1:00 PM	Meeting	Low	Parsley Group	David Purkis;Will Blake	Presentation
5	4/14/2009 7:00 AM	Meeting	Low	CH TechONE	Chris Huffman	Network Breakfast
6	4/15/2009 2:00 PM	Meeting	Low	Harrison & Graham Garages	Ella Harrison	Presentation
7	4/16/2009 10:00 AM	Meeting	Low	Dr. Brian Bayne, M.D.	Dr. Brian Bayne, M.D.	Presentation
	4/17/2009 8:30 AM	Call	Medium	CH TechONE	Jonathan	AsiaPac Sales Meeting Conference Call

NOTE: TopLine Dash has the same requirements for the version of Microsoft Office as ACT!

See also

[Panel Title](#)
[Panel Wizard Icon](#)
[Filter Icon](#)
[Display Type Icon](#)
[User Icon](#)
[Contact Group Icon](#)
[Grouping Icon](#)
[List Sorting](#)
[List Filtering](#)
[List Summaries](#)
[Date Range and Record Count](#)

Grouping Icon

The Grouping icon allows the data set to be grouped by columns. Multiple grouping is possible in TopLine Dash.

1. Click on the Grouping icon to display the Grouping Order area.



2. Drag the title bar of the column to group to the area.

Activity List

Drag a column header to group to the area.

Date	Type	Priority	Company	Scheduled Contacts	Regarding	Scheduled For	ID/Status
04/10/2009 01:30 PM	Meeting	Low	CH TechONE	Juliette Rousseux	Weekly Finance Meeting	Chris Huffman	Employee
04/10/2009 10:00 AM	Meeting	Low	CH TechONE	Ernst Anderson	Expense and Sales Reports	Ernst Anderson	Employee
04/10/2009 03:30 PM	To-do	Low	CH TechONE	Allison Mikola	Prepare Sales Report and Plan Next Week.	Allison Mikola	Employee
04/10/2009 08:00 AM	Meeting	Low	CH TechONE	Allison Mikola,Chris Huffman,Ernst Anderson	USA Sales Meeting	Chris Huffman	Employee
04/10/2009 08:00 AM	Meeting	Medium	CH TechONE	Allison Mikola,Chris Huffman,Ernst Anderson	USA Sales Meeting	Chris Huffman	Employee
04/10/2009 08:00 AM	Meeting	Low	CH TechONE	Allison Mikola,Chris Huffman,Ernst Anderson	USA Sales Meeting	Chris Huffman	Employee
04/13/2009 01:00 PM	Meeting	Low	Parsley Group	David Purkis,Will Blake	Presentation	Chris Huffman	Prospect
04/13/2009 11:30 AM	Meeting	Low	A1 Services-US Operations	Amanda Form	Lunch Meeting	Allison Mikola	Prospect
04/14/2009 11:00 AM	To-do	Low	Mears Insurance	Irene Murphy	Get the order	Ernst Anderson	Prospect
04/14/2009 07:00 AM	Meeting	Low	CH TechONE	Chris Huffman	Network Breakfast	Chris Huffman	Employee
04/15/2009 02:00 PM	Meeting	Low	Harrison &	Ella Harrison	Presentation	Chris Huffman	Prospect

3. The tab will be grouped by the data in the column. Use the ' ' symbol in the tree view to see the details.

Activity List

ID/Status

ID/Status : Customer (5 items)

Date	Type	Priority	Company	Scheduled Contacts	Regarding	Scheduled For	Referred By
04/23/2009 09:30 AM	Call	Low	International Safari	Vivian Grace	Confirm Appointment	Allison Mikola	
04/27/2009 10:30 AM	Meeting	Low	Yellow Jersey Bikes	Brian David	Discuss Plans for a Case Study	Chris Huffman	Website
04/09/2009 09:30 AM	Call	Low	Widget Corporation	Max Heading	Confirm Appointment	Allison Mikola	
05/05/2009 09:30 AM	To-do	Low	Django Consulting	Dan Minnick	Prepare Quote	Allison Mikola	
05/06/2009 08:00 AM	Meeting	Low	Stevenson & Smith	Louise Harper	Prospect Call	Chris Huffman	
05/07/2009 10:00 AM	Call	Low	Continental Energy	Herman Getter	Confirm Appointment	Allison Mikola	

ID/Status : Employee (12 items)
 ID/Status : Employee, Friend (1 item)
 ID/Status : Prospect (14 items)
 ID/Status : Prospect, Vendor (1 item)

4. Click on the Group button again to turn off grouping.

Multiple Grouping

1. Click on the Grouping icon to display the Grouping Order area.



2. Drag the title bar of the column to group to the area.

Activity List

ID/Status

ID/Status : Customer (5 items)

Date	Type	Priority	Company	Scheduled Contacts	Regarding	Scheduled For	Referred By
04/23/2009 09:30 AM	Call	Low	International Safari	Vivian Grace	Confirm Appointment	Allison Mikola	
04/27/2009 10:30 AM	Meeting	Low	Yellow Jersey Bikes	Brian David	Discuss Plans for a Case Study	Chris Huffman	Website
04/09/2009 09:30 AM	Call	Low	Widget Corporation	Max Heading	Confirm Appointment	Allison Mikola	
05/05/2009 09:30 AM	To-do	Low	Django Consulting	Dan Minnick	Prepare Quote	Allison Mikola	
05/06/2009 08:00 AM	Meeting	Low	Stevenson & Smith	Louise Harper	Prospect Call	Chris Huffman	
05/07/2009 10:00 AM	Call	Low	Continental Energy	Herman Getter	Confirm Appointment	Allison Mikola	

ID/Status : Employee (12 items)
 ID/Status : Employee, Friend (1 item)
 ID/Status : Prospect (14 items)
 ID/Status : Prospect, Vendor (1 item)

3. The tab will be grouped by the data in the column. Use the ' ' symbol in the tree view to see the details.

Activities Activity List (4) - 4/6/2009 - 5/6/2009

ID/Status Priority

ID/Status : Customer (1 item)
 ID/Status : Employee (2 items)
 Priority : Low (10 items)
 Priority : Medium (2 items)

Date	Type	Company	Scheduled Contacts	Regarding	Scheduled For	Referred By	Detail
04/10/2009 08:00 AM	Meeting	CH TechONE	Allison Mikols,Chris Huffman,Ernst Anderson	USA Sales Meeting	Chris Huffman		
04/17/2009 08:30 AM	Call	CH TechONE	Jonathan Sommer,Chris Huffman,Betty Brower	AsiaPac Sales Meeting Conference Call	Chris Huffman		Use C Confe Acco C

ID/Status : Employee:Friend (1 item)
 ID/Status : Prospect (1 item)
 ID/Status : Prospect:Vendor (1 item)

See also

- [Panel Title](#)
- [Panel Wizard Icon](#)
- [Filter Icon](#)
- [Display Type Icon](#)
- [User Icon](#)
- [Contact Group Icon](#)
- [Export to Excel Icon](#)
- [List Sorting](#)
- [List Filtering](#)
- [List Summaries](#)
- [Date Range and Record Count](#)

Home > Dashboard Elements > Panel Toolbar > List Sorting

List Sorting

Data in the dashboard can be sorted by values in one field (or column).

1. Click on the column title to sort the data by the contents of the column. The arrow indicates the direction of the sort.

Activities (4) - 4/8/2009 - 5/6/2009

Activity List

Date	Type	Priority	Company	Scheduled Contacts	Regarding	Scheduled For	ID/Status
04/09/2009 09:30 AM	Call	Low	Widget Corporation	Max Headlong	Confirm Appointment	Allison Mikola	Customer
04/23/2009 09:30 AM	Call	Low	International Safari	Vivian Grace	Confirm Appointment	Allison Mikola	Customer
04/27/2009 10:30 AM	Meeting	Low	Yellow Jersey Bikes	Brian David	Discuss Plans for a Case Study	Chris Huffman	Customer
05/05/2009 09:30 AM	To-do	Low	Django Consulting	Dan Minnick	Prepare Quote	Allison Mikola	Customer
05/06/2009 08:00 AM	Meeting	Low	Stevenson & Smith	Louise Harper	Prospect Call	Chris Huffman	Customer
05/07/2009 10:00 AM	Call	Low	Continental Energy	Herman Getter	Confirm Appointment	Allison Mikola	Customer
04/08/2009 07:30 AM	Meeting	Low	CH TechONE	Allison Mikola	Networking Breakfast	Allison Mikola	Employee
04/09/2009 07:30 AM	Meeting	Low	CH TechONE	Ernst Anderson	Breakfast Networking Group	Ernst Anderson	Employee
04/09/2009 08:00 AM	Meeting	Low	CH TechONE	Melissa Pearce	Staff Meeting	Chris Huffman	Employee

2. Data is sorted by column data.

Activities (4) - 4/8/2009 - 5/6/2009

Activity List

Date	Type	Priority	Company	Scheduled Contacts	Regarding	Scheduled For	ID/Status
04/09/2009 09:30 AM	Call	Low	Widget Corporation	Max Headlong	Confirm Appointment	Allison Mikola	Customer
04/17/2009 08:30 AM	Call	Medium	CH TechONE	Jonathan Sommer,Chris Huffman,Betty Browser	AsiaPac Sales Meeting Conference Call	Chris Huffman	Employee
04/21/2009 09:30 AM	Call	Low	Great Northern Coffee	Tommy Morgan	Prospect Call	Allison Mikola	Prospect
04/22/2009 10:00 AM	Call	Low	Nagengast Estate Winery	Scott Nagengast	Get the Order	Ernst Anderson	Prospect,Ve
04/23/2009 09:30 AM	Call	Low	International Safari	Vivian Grace	Confirm Appointment	Allison Mikola	Customer
04/24/2009 08:30 AM	Call	Medium	CH Gourmet Coffee	Fred Fenderline,Sarah Whiting,Chris Huffman	European Sales Meeting Conference Call	Chris Huffman	Employee,Fr
05/07/2009 10:00 AM	Call	Low	Continental Energy	Herman Getter	Confirm Appointment	Allison Mikola	Customer

See also

[Panel Title](#)
[Panel Wizard Icon](#)
[Filter Icon](#)
[Display Type Icon](#)
[User Icon](#)
[Contact Group Icon](#)
[Export to Excel Icon](#)
[Grouping Icon](#)
[List Filtering](#)
[List Summaries](#)
[Date Range and Record Count](#)

Home > Dashboard Elements > Panel Toolbar > List Filtering

List Filtering

List Filtering can further restrict the data displayed in the List View. Multiple columns can be filtered at the same time.

1. Click on the funnel symbol in the column title. A list of filter options will appear.

Company	Scheduled Contacts	Regarding	Scheduled For	ID/Status	Referred By	Details
Widget Corporation	Max Headlong	Confirm Appointment	Allison Mikola	(All)		
CH TechONE	Jonathan Sommer,Chris Huffman,Betty Browser	AsiaPac Sales Meeting Conference Call	Chris Huffman	(Custom)		Use Company Conference Call Account to dial in
Great Northern Coffee	Tommy Morgan	Prospect Call	Allison Mikola	(Blanks)		
Nagengast Estate Winery	Scott Nagengast	Get the Order	Ernst Anderson	(NonBlanks)		
International Safari	Vivian Grace	Confirm Appointment	Allison Mikola	Customer		
CH Gourmet Coffee	Fred Fendelme,Sarah Whiting,Chris Huffman	European Sales Meeting Conference Call	Chris Huffman	Employee, Friend		Password for Conference Call: 78934567
Continental Energy	Herman Gelter	Confirm Appointment	Allison Mikola	Prospect		

2. Filter options are:
 1. All (or Remove Filter)
 2. Custom
 3. Blanks (all rows which have this column blank)
 4. NonBlanks (all rows which have data in this column)
 5. Unique values found in the column
3. Data is filtered by column selection. The colored funnel indicates a filter is being used. In this example, ID Status is filtered to only show Employees.

Company	Scheduled Contacts	Regarding	Scheduled For	ID/Status	Referred By	Details
CH TechONE	Jonathan Sommer,Chris Huffman,Betty Browser	AsiaPac Sales Meeting Conference Call	Chris Huffman	Employee		Use Company Conference Call Account to dial in
CH TechONE	Allison Mikola	Networking Breakfast	Allison Mikola	Employee		
CH TechONE	Ernst Anderson	Breakfast Networking Group	Ernst Anderson	Employee		
CH TechONE	Melissa Pearce	Staff Meeting	Chris Huffman	Employee		
CH TechONE	Allison Mikola,Chris Huffman,Ernst Anderson	USA Sales Meeting	Chris Huffman	Employee		
CH TechONE	Allison Mikola,Chris Huffman,Ernst Anderson	USA Sales Meeting	Chris Huffman	Employee		
CH TechONE	Allison Mikola,Chris Huffman,Ernst Anderson	USA Sales Meeting	Chris Huffman	Employee		
CH TechONE	Ernst Anderson	Expense and Sales Reports	Ernst Anderson	Employee		
CH TechONE	Julette Rosseux	Weekly Finance Meeting	Chris Huffman	Employee		
CH TechONE	Chris Huffman	Network Breakfast	Chris Huffman	Employee		
CH TechONE	Chris Huffman	Write Article for E-Newsletter	Chris Huffman	Employee		
CH TechONE	Allison Mikola	Prepare Sales Report and Plan Next Week	Allison Mikola	Employee		

Custom Filters

Custom filter behave like simple queries. Conditions can either be ALL "and" or ALL "or".

1. If a custom filter is selected, the Custom Filter dialog box will appear.

Enter filter criteria for ID/Status

And conditions: Operator: Operand: ((DBNull)

Or conditions:

Add a condition

Delete Condition

OK

Cancel

2. Select the appropriate Operator and provide the Operand (or Value)

Enter filter criteria for ID/Status

And conditions: Operator: Contains Operand: Employee

Or conditions:

Add a condition

Delete Condition

OK

Cancel

[ID/Status] Contains 'Employee'

3. Click on the Add a Condition button to add additional conditions to the filter.

Enter filter criteria for ID/Status

And conditions
 Or conditions

Operator	Operand
<input checked="" type="checkbox"/> Contains	Employee
<input checked="" type="checkbox"/> Does not contain	Customer

[ID/Status] Contains 'Employee' AND [ID/Status] Does not contain 'Customer'

4. To delete or remove, press the button to the left of the condition to select it, then press the Delete Condition button.

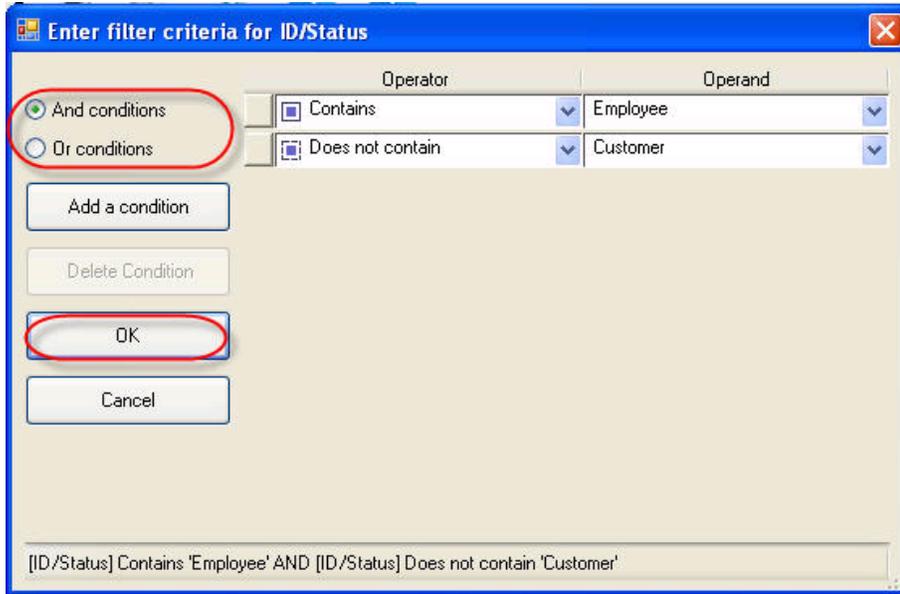
Enter filter criteria for ID/Status

And conditions
 Or conditions

Operator	Operand
<input checked="" type="checkbox"/> Contains	Employee
<input checked="" type="checkbox"/> Does not contain	Customer
<input checked="" type="checkbox"/>	((DBNull))

[ID/Status] Contains 'Employee' AND [ID/Status] Does not contain 'Customer'

5. All conditions must be either And or Or. Select the appropriate conjunction and click OK to finish.



- The resulting filter is then displayed. In this example, Activities for Contacts who's ID/Status contains Employee, but not Customer, are displayed.

Activities

Activity List (13) - 4/9/2009 - 5/8/2009

Company	Scheduled Contacts	Regarding	Scheduled For	ID/Status	Referred By	Details
CH TechONE	Ernst Anderson	Breakfast Networking Group	Ernst Anderson	Employee		
CH TechONE	Melissa Pearce	Staff Meeting	Chris Huffman	Employee		
CH TechONE	Allison Mikola,Chris Huffman,Ernst Anderson	USA Sales Meeting	Chris Huffman	Employee		
CH TechONE	Allison Mikola,Chris Huffman,Ernst Anderson	USA Sales Meeting	Chris Huffman	Employee		
CH TechONE	Allison Mikola,Chris Huffman,Ernst Anderson	USA Sales Meeting	Chris Huffman	Employee		
CH TechONE	Ernst Anderson	Expense and Sales Reports	Ernst Anderson	Employee		
CH TechONE	Juliette Rosseux	Weekly Finance Meeting	Chris Huffman	Employee		
CH TechONE	Allison Mikola	Prepare Sales Report and Plan Next Week	Allison Mikola	Employee		
CH TechONE	Chris Huffman	Network Breakfast	Chris Huffman	Employee		
CH TechONE	Allison Mikola	Networking Break/ast	Allison Mikola	Employee		
CH TechONE	Jonathan Sommer,Chris Huffman,Betty Browner	AsiaPac Sales Meeting Conference Call	Chris Huffman	Employee		
CH TechONE	Chris Huffman	Write Article for E-Newsletter	Chris Huffman	Employee		
CH Gourmet Coffee	Fred Fenderline,Sarah Whiting,Chris Huffman	European Sales Meeting Conference Call	Chris Huffman	Employee, Friend		Use Company Conference Call Account to dial in: Password for Conference Call: 78934567

See also

- [Panel Title](#)
- [Panel Wizard Icon](#)
- [Filter Icon](#)
- [Display Type Icon](#)
- [User Icon](#)
- [Contact Group Icon](#)
- [Export to Excel Icon](#)
- [Grouping Icon](#)
- [List Sorting](#)
- [List Summaries](#)
- [Date Range and Record Count](#)

Home > Dashboard Elements > Panel Toolbar > List Summaries

List Summaries

Numeric columns (i.e. Numbers, Currency, Decimal fields) in the dashboard can include summaries for the entire data set or for each [grouping](#).

1. Click on the Epsilon symbol in the title on a numeric field to display the Summaries dialog box.

Estimated Close Date	Company	Contact	Stage	Total	ID/Status	Details	Record Manager
04/28/2009	Colseone's Pasta Company	Marty Maricotti	Commitment to Buy	\$12,000.00	Friend,Customer		Allison Mikola
04/30/2009	Circle Photography	Jonathan Jenkins	Presentation	\$8,000.00	Customer, Friend		Allison Mikola
03/31/2009	Continental Detective Agency	Nick Charles	Presentation	\$8,000.00	Prospect		Allison Mikola
04/30/2009	Duke Industries	Rockwell Torrey	Negotiation	\$4,000.00	Prospect		Allison Mikola
03/28/2009	Duke Industries	Marion Morrison	Negotiation	\$4,000.00	Prospect		Allison Mikola
03/31/2009	Continental Energy	Herman Getter	Commitment to Buy	\$2,000.00	Customer		Allison Mikola
04/30/2009	Brandee's Bakery	Mackenzie Jensen	Presentation	\$500.00	Customer		Allison Mikola
03/20/2009	Yellow Jersey Bikes	Lance J. Parker	Sales Fulfillment	\$12,000.00	Customer		Chris Huffman
03/31/2009	Superior Technologies	Neilson Walts	Presentation	\$12,000.00	Customer		Chris Huffman

2. The summaries available are:
 1. Average
 2. Count
 3. Maximum
 4. Minimum
 5. Sum (or Total)
3. Click OK to apply the Summary.



4. Summaries are displayed at the end of the data set and each group.

Estimated Close Date	Company	Contact	Stage	Total	ID/Status	Details	Record Manager
04/30/2009	A1 Services	Andy Harrison	Negotiation	\$2,500.00	Customer		Ernst Ande
03/28/2009	Hershey Chocolate Company	Milton Hershey	Sales Fulfillment	\$2,000.00	Influencer, Vendor		Ernst Ande
04/14/2009	E D Enterprises	Claire Haldane	Negotiation	\$4,000.00	Prospect		Ernst Ande
04/30/2009	County Tennis Supplies	Chris Burn	Presentation	\$2,500.00	Prospect		Ernst Ande
03/14/2009	County Tennis Supplies	Chris Burn	Negotiation	\$2,000.00	Prospect		Ernst Ande
Grand Summaries				Sum = 113500.0000			
				Minimum = 500.0000			
				Maximum = 12000.0000			

See also

[Panel Title](#)
[Panel Wizard Icon](#)
[Filter Icon](#)
[Display Type Icon](#)
[User Icon](#)
[Contact Group Icon](#)
[Export to Excel Icon](#)
[Grouping Icon](#)
[List Sorting](#)
[List Filtering](#)
[Date Range and Record Count](#)

Home > Dashboard Elements > Panel Toolbar > Date Range and Record Count

Date Range and Record Count

The upper right hand corner of the dashboard List View will display two important values:

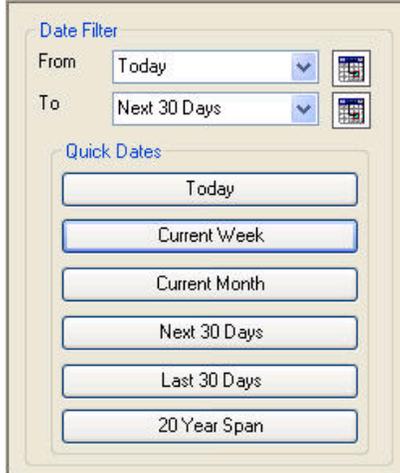
1. The total number of records in the displayed data set.



2. The date range being used for the data set.



3. The date range can be quickly modified by clicking on it. A date range dialog box will appear.



See also

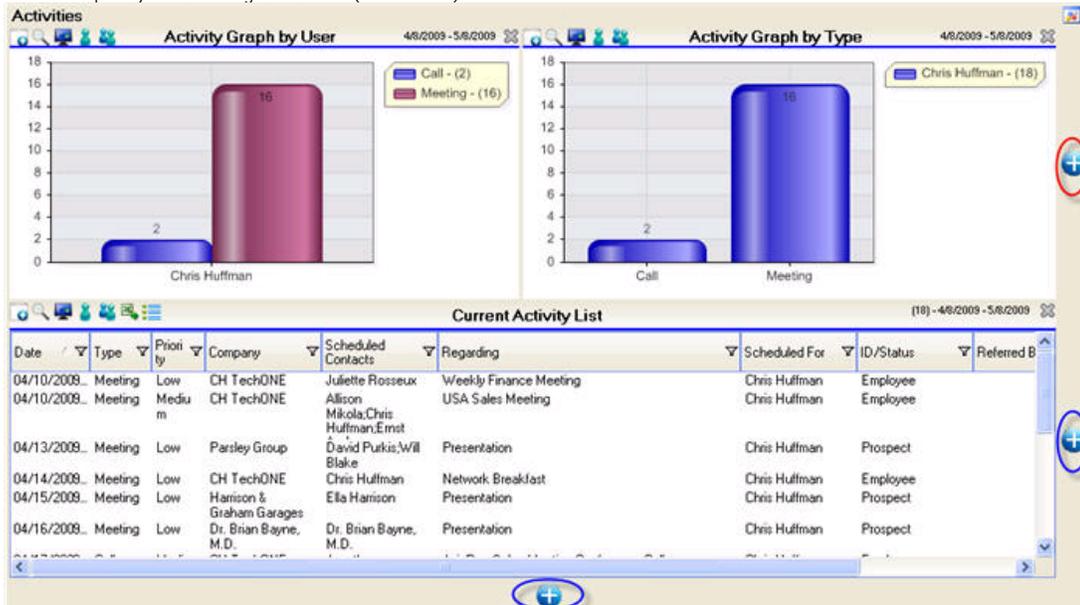
[Panel Title](#)
[Panel Wizard Icon](#)
[Filter Icon](#)
[Display Type Icon](#)
[User Icon](#)
[Contact Group Icon](#)
[Export to Excel Icon](#)
[Grouping Icon](#)
[List Sorting](#)
[List Filtering](#)
[List Summaries](#)

Home > Dashboard Elements > Rows and Columns

Rows and Columns

Additional panels can be added to the TopLine Dash dashboard by using the Add Column and Add Row buttons located at the right and bottom of the TopLine Dash screen.

1. Click on the plus symbol to the right of the row (circled in red).



2. The Panel Wizard dialog box will appear. Follow the wizard to create a new panel, or click on Cancel to create a blank one.

Panel Wizard

TOPLINE DASH Panel Wizard

Welcome to the Panel Wizard

This wizard will assist you with creating or modifying a panel for TopLine Dash. Most panels consist of two elements - a data component and a display style.

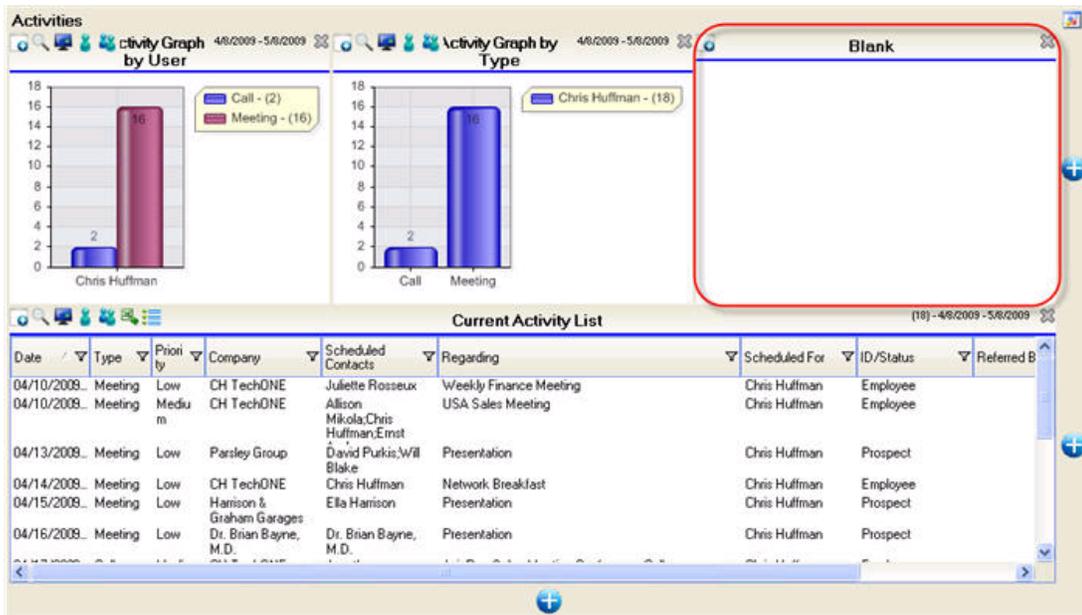
Data Component
This is the data source for your panel. Select the option that will return the data that you want. The data component is where you will filter your data so that you only get the data that you want.

Display Style
This is how you want to see the data that you selected. The most common selections are a List, Graph or KPI. Not all display styles are available for all data components.

Show Welcome Screen When Panel Wizard Opens

<< Prev Next >> OK **Cancel**

3. A blank panel is inserted.



NOTE: Refer to Advanced Functions for [Moving Panels](#) and [Copying Panels](#).

See also

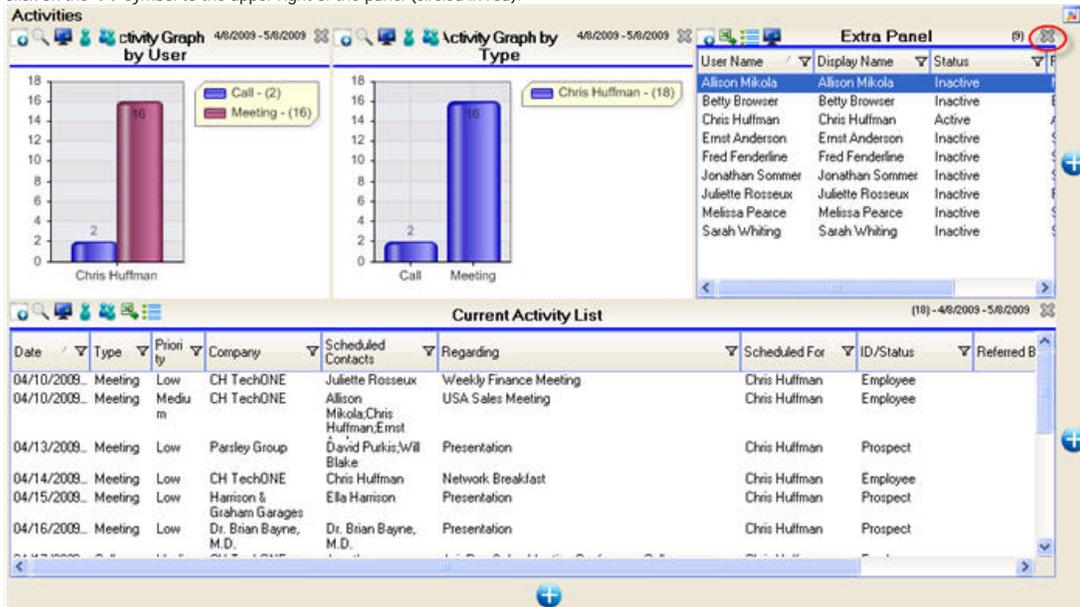
- [Change Dashboard Title](#)
- [Dashboard Tabs](#)
- [Dashboard Toolbar](#)
- [Panel Toolbar](#)
- [Deleting Panels](#)

Home > Dashboard Elements > Deleting Panels

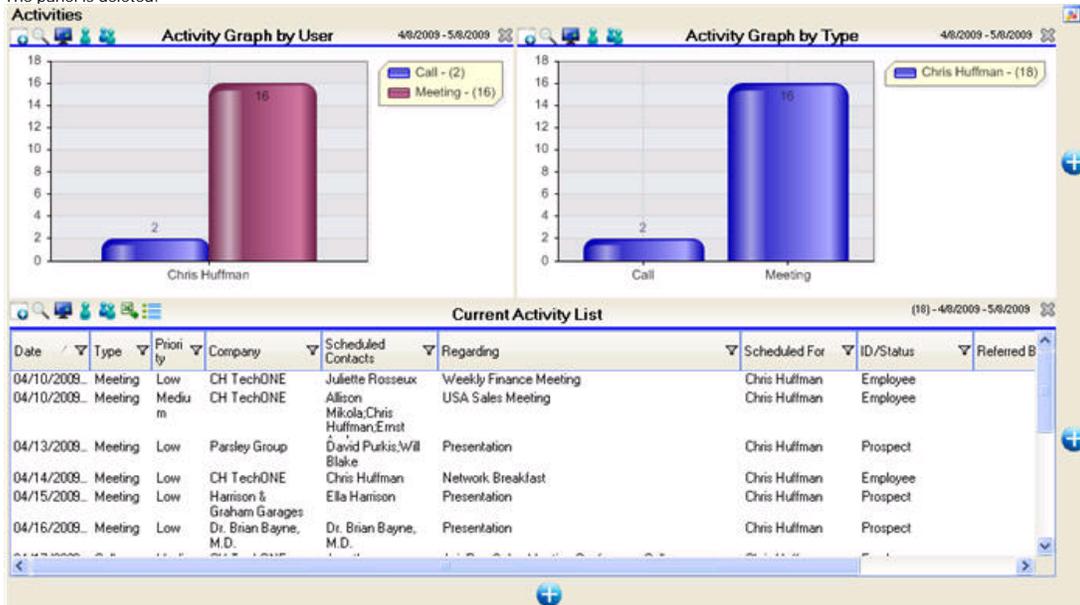
Deleting Panels

Click on the **X** in the upper right corner of a panel to delete it. Be careful, as there is no confirmation. Any adjoining panels on the same row will be expanded.

1. Click on the 'X' symbol to the upper right of the panel (circled in red).



2. The panel is deleted.



See also

[Change Dashboard Title](#)
[Dashboard Tabs](#)
[Dashboard Toolbar](#)
[Panel Toolbar](#)
[Rows and Columns](#)

[Home](#) > [Dashboard Panels](#)

Dashboard Panels

This opening paragraph should describe the feature that you are documenting. Explain how it is commonly used and what the benefits are. For example: The Widget Master email link allows you to easily send information about each widget to various departments within your company. Often, the feature that you are documenting can be best explained by walking the reader through step by step. Use screenshots to illustrate the steps where possible.

1. Start the application by...
2. On the startup screen, click the...
- 3.

See also

[Welcome](#)
[Installation](#)
[Dashboard Elements](#)
[Advanced Functions](#)
[Tutorials](#)
[Dashboard Editions](#)
[FAQ](#)

Home > Dashboard Panels > Activities

Activities

The Activity panel reports on all Contact Activities in the ACT! database. The Activity Preferences filter allows the activities to be filtered by:

Activity Types	Priority
<input checked="" type="checkbox"/> Call	<input checked="" type="checkbox"/> High
<input checked="" type="checkbox"/> Meeting	<input type="checkbox"/> Medium-High
<input checked="" type="checkbox"/> To-do	<input checked="" type="checkbox"/> Medium
<input type="checkbox"/> Marketing Call	<input type="checkbox"/> Medium-Low
<input type="checkbox"/> Personal Activity	<input checked="" type="checkbox"/> Low
<input type="checkbox"/> Vacation	

1. Start and End date. These dates can be absolute (i.e. 1/1/2009) or relative (by using the keywords in the drop down.) Relative dates can also be customized, as described in [Custom Relative Dates](#).
2. Open, Cleared or Both Status.
3. The Regarding field of the activity. Show only activities where the words in the box are in the Regarding field. Separate each word with a semicolon for more than one.
4. Activity Type: Custom Activities are automatically added to this list.
5. Priority.

The Activity Panel will show the fields for each: (See [List View](#) for how to add these fields)

- Activity
- Contact of the Activity
- Company of the related Contact

From the Activity List View, right clicking an item allows the following functions:

- Reschedule Activity: Change the date of the activity to an absolute date, or by a relative amount (screen shot)
- Update Fields: Allows a Replace, Add To, or Remove From text from selected fields. (screen shot)
- Clear Activity
- Delete Activity
- Go To Contact: Go directly to the Contact Detail view of the select activity
- Go To Company: Go directly to the Company Detail view of the selected activity

The right click feature can be applied to multiple selected items.

See also

[Companies](#)
[Company Query](#)
[Contacts by Group](#)
[Contact Query](#)
[Custom Sub Entity](#)
[Group Query](#)
[Histories](#)
[Notes](#)

Opportunities
Opportunity Query
Products
Synchronization
Users
Other - Contact Details
Other - Calendar
Other - Database Update
Panel Comparison

[Home](#) > [Dashboard Panels](#) > [Companies](#)

Companies

The Company panel reports on all Company Records in the ACT! database. There is no Company Preferences filter. However it is possible just like it is on any entity to filter on any field available in the company table.

The Company Panel will show the fields for each: (See [List View](#) for how to add these fields)

- Company

From the Company List View, right clicking an item allows the following functions:

- Delete Company
- Go To Company: Go directly to the Company Detail view of the selected activity

The right clicking feature can be applied to multiple selected items.

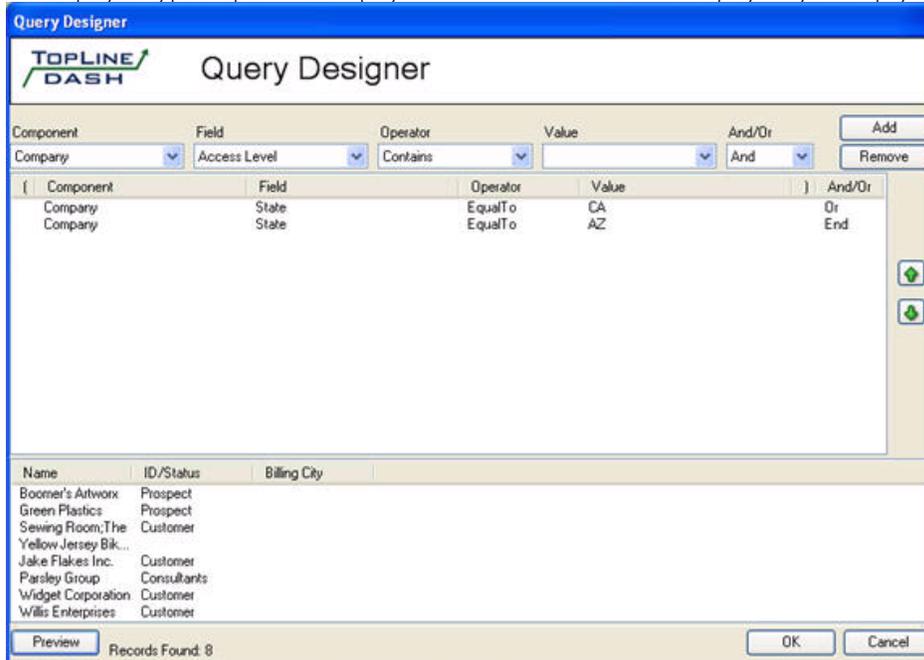
See also

[Activities](#)
[Company Query](#)
[Contacts by Group](#)
[Contact Query](#)
[Custom Sub Entity](#)
[Group Query](#)
[Histories](#)
[Notes](#)
[Opportunities](#)
[Opportunity Query](#)
[Products](#)
[Synchronization](#)
[Users](#)
[Other - Contact Details](#)
[Other - Calendar](#)
[Other - Database Update](#)
[Panel Comparison](#)

Home > Dashboard Panels > Company Query

Company Query

The Company Query panel reports on all Company Records in the ACT! database. The Company Query filter displays the [Dash Query Designer](#):



The Company Query Panel will show the fields for each: (See [List View](#) for how to add these fields)

- Company

From the Company Query List View, right clicking an item allows the following functions:

- Go To Company: Go directly to the Company Detail view of the selected activity

The right clicking feature can be applied to multiple selected items.

See also

[Activities](#)
[Companies](#)
[Contacts by Group](#)
[Contact Query](#)
[Custom Sub Entity](#)
[Group Query](#)
[Histories](#)
[Notes](#)
[Opportunities](#)
[Opportunity Query](#)
[Products](#)
[Synchronization](#)
[Users](#)
[Other - Contact Details](#)
[Other - Calendar](#)
[Other - Database Update](#)
[Panel Comparison](#)

Home > Dashboard Panels > Contacts by Group

Contacts by Group

The Contact by Group panel reports on all Contact Records for one group in the ACT! database. The Contact Query filter displays the Contact Group:



The Contact by Group Panel will show the fields for each: (See [List View](#) for how to add these fields)

- Contact
- Company of the related Contact
- Most recent, open Activity of the related Contact

From the Contact by Group List View, right clicking an item allows the following functions:

- Go To Contact: Go directly to the Contact Detail view of the selected contact

The right clicking feature can be applied to multiple selected items.

See also

[Activities](#)
[Companies](#)
[Company Query](#)
[Contact Query](#)
[Custom Sub Entity](#)
[Group Query](#)
[Histories](#)
[Notes](#)
[Opportunities](#)
[Opportunity Query](#)
[Products](#)
[Synchronization](#)
[Users](#)
[Other - Contact Details](#)
[Other - Calendar](#)
[Other - Database Update](#)
[Panel Comparison](#)

Home > Dashboard Panels > Contact Query

Contact Query

The Contact Query panel reports on all Contact Records in the ACT! database. The Contact Query filter displays the [Dash Query Designer](#):

Component	Field	Operator	Value	And/Or
Contact	Referred By	Contains	Direct Mail	Or

Component	Field	Operator	Value	And/Or
Contact	Referred By	Contains	Direct Mail	Or
Contact	Referred By	Contains	Website	End

Name	City	State
Brian David	Baton Rouge	LA
Drew McLintock	Seattle	WA
William Rosemann	Portsea	VIC
Brandon Sloan	Long Beach	CA
Ivan A. Stekopick	St. Petersburg	

Records Found: 5

The Contact Query Panel will show the fields for each: (See [List View](#) for how to add these fields)

- Contact
- Company of the related Contact
- Most recent, open Activity of the related Contact

From the Contact Query List View, right clicking an item allows the following functions:

- Go To Contact: Go directly to the Contact Detail view of the selected contact

The right clicking feature can be applied to multiple selected items.

See also

[Activities](#)
[Companies](#)
[Company Query](#)
[Contacts by Group](#)
[Custom Sub Entity](#)
[Group Query](#)
[Histories](#)
[Notes](#)
[Opportunities](#)
[Opportunity Query](#)
[Products](#)
[Synchronization](#)
[Users](#)
[Other - Contact Details](#)
[Other - Calendar](#)
[Other - Database Update](#)
[Panel Comparison](#)

Home > Dashboard Panels > Custom Sub Entity

Custom Sub Entity

The Custom Sub Entity panel reports on all Custom Sub Entities in the ACT! database. The Custom Sub Entity Preferences filter allows the custom sub entities to be filtered by:

1. Any of the multiple Custom Sub Entities.
2. Date Field to be used in Date Filter:
 - Create Date
 - Edit Date
3. Start and End date. These dates can be absolute (i.e. 1/1/2009) or relative (by using the keywords in the dropdown.) Relative dates can also be customized, as described in [Custom Relative Dates](#).
4. One of any of the fields in the Custom Sub Entity.

The Custom Sub Entity Panel will show the fields for each: (See [List View](#) for how to add these fields)

- Custom Sub Entity
- Contact of the Custom Sub Entity
- Company of the related Contact
- Group

From the Custom Sub Entity List View, right clicking an item allows the following functions:

- Delete Custom Sub Entity
- Go To Contact: Go directly to the Contact Detail view of the selected Custom Sub Entity
- Go To Company: Go directly to the Company Detail view of the selected Custom Sub Entity
- Go To Group: Go directly to the Group Detail view of the selected Custom Sub Entity

The right clicking feature can be applied to multiple selected items.

See also

[Activities](#)
[Companies](#)
[Company Query](#)
[Contacts by Group](#)
[Contact Query](#)
[Group Query](#)
[Histories](#)
[Notes](#)
[Opportunities](#)

Opportunity Query
Products
Synchronization
Users
Other - Contact Details
Other - Calendar
Other - Database Update
Panel Comparison

Home > Dashboard Panels > Group Query

Group Query

The Group Query panel reports on all Group Records in the ACT! database. The Group Query filter displays the [Dash Query Designer](#):

Component	Field	Operator	Value	And/Or
Company	Access Level	Contains		And
(Component)
Company	State	EqualTo	CA	Or
Company	State	EqualTo	AZ	End

Name	ID/Status	Billing City
Boomer's Artworx	Prospect	
Green Plastics	Prospect	
Sewing Room,The	Customer	
Yellow Jersey Bik...		
Jake Flakes Inc.	Customer	
Parsley Group	Consultants	
Widget Corporation	Customer	
Willis Enterprises	Customer	

Records Found: 8

The Group Query Panel will show the fields for each: (See [List View](#) for how to add these fields)

- Group

From the Group Query List View, right clicking an item allows the following functions:

- Go To Group: Go directly to the Group Detail view of the selected group

The right clicking feature can be applied to multiple selected items.

See also

[Activities](#)
[Companies](#)
[Company Query](#)
[Contacts by Group](#)
[Contact Query](#)
[Custom Sub Entity](#)
[Histories](#)
[Notes](#)
[Opportunities](#)
[Opportunity Query](#)
[Products](#)
[Synchronization](#)
[Users](#)
[Other - Contact Details](#)
[Other - Calendar](#)
[Other - Database Update](#)
[Panel Comparison](#)

Home > Dashboard Panels > Histories

History Preferences

The History panel reports on all Contact Histories in the ACT! database. The History Preferences filter allows the histories to be filtered by:

1. Date Field to be used in Date Filter:
 - ▷ Create Date
 - ▷ Edit Date
 - ▷ End Date (Cleared Date)
2. Start and End date. These dates can be absolute (i.e. 1/1/2009) or relative (by using the keywords in the dropdown.) Relative dates can also be customized, as described in [Custom Relative Dates](#).
3. The Regarding field of the history. Show only histories where the words in the box are in the Regarding field. Separate each word with a semicolon for more than one.
4. Any combination of History Types. Cleared Custom Activities are automatically added to this list.

The History Panel will show the fields for each: (See [List View](#) for how to add these fields)

- History
- Contact of the History
- Company of the related Contact
- Group of related Contact

From the History List View, right clicking an item allows the following functions:

- Email History
- Update Fields: Allows a Replace, Add To, or Remove From text from selected fields. (screen shot)
- Delete History
- Go To Contact: Go directly to the Contact Detail view of the selected history

The right clicking feature can be applied to multiple selected items.

See also

[Activities](#)
[Companies](#)
[Company Query](#)
[Contacts by Group](#)
[Contact Query](#)
[Custom Sub Entity](#)
[Group Query](#)
[Notes](#)
[Opportunities](#)
[Opportunity Query](#)
[Products](#)

Synchronization
Users
Other - Contact Details
Other - Calendar
Other - Database Update
Panel Comparison

Home > Dashboard Panels > Notes

Notes

The Notes panel reports on all Contact Notes in the ACT! database. The Notes Preferences filter allows the notes to be filtered by:

1. Date Field to be used in Date Filter:
 - o Create Date
 - o Edit Date
2. Start and End date. These dates can be absolute (i.e. 1/1/2009) or relative (by using the keywords in the dropdown.) Relative dates can also be customized, as described in [Custom Relative Dates](#).

The Notes Panel will show the fields for each: (See [List View](#) for how to add these fields)

- Note
- Contact of the Note
- Company of the related Contact

From the Notes List View, right clicking an item allows the following functions:

- Delete Note
- Go To Contact: Go directly to the Contact Detail view of the selected note

The right clicking feature can be applied to multiple selected items.

See also

[Activities](#)
[Companies](#)
[Company Query](#)
[Contacts by Group](#)
[Contact Query](#)
[Custom Sub Entity](#)
[Group Query](#)
[Histories](#)
[Opportunities](#)
[Opportunity Query](#)
[Products](#)
[Synchronization](#)
[Users](#)
[Other - Contact Details](#)
[Other - Calendar](#)
[Other - Database Update](#)
[Panel Comparison](#)

Home > Dashboard Panels > Opportunities

Opportunities

The Opportunity panel reports on all Opportunities in the ACT! database. The Opportunity Preferences filter allows the Product to be filtered by:

1. Date Field to be used in Date Filter:
 - ▷ Actual Close Date
 - ▷ Create Date
 - ▷ Edit Date
 - ▷ Estimated Close Date
 - ▷ Open Date
 - ▷ Any Opportunity User Field redefined as a Date Field Type.
2. Start and End date. These dates can be absolute (i.e. 1/1/2009) or relative (by using the keywords in the dropdown.) Relative dates can also be customized, as described in [Custom Relative Dates](#).
3. Any combination of Open, Won or Lost Opportunity Status.
4. Any combination of stages from one Sales Process. If more than one Sales Process is needed, use [Opportunity Query](#).

The Opportunity Panel will show the fields for each: (See [List View](#) for how to display these fields)

- Opportunity
- Contact of the Opportunity
- Company of the related Contact
- Most recent, open Activity of the related Contact

From the Opportunity List View, right clicking an item allows the following functions:

- Update Record Manager of the Opportunity
- Update Stage of the Opportunity
- Update Status of the Opportunity
- Delete Opportunity
- Update Fields: Allows a Replace, Add To, or Remove From text from selected fields. (screen shot)
- Create Follow up activity
- Go To Contact: Go directly to the Contact Detail view of the selected Opportunity

The right clicking feature can be applied to multiple selected items.

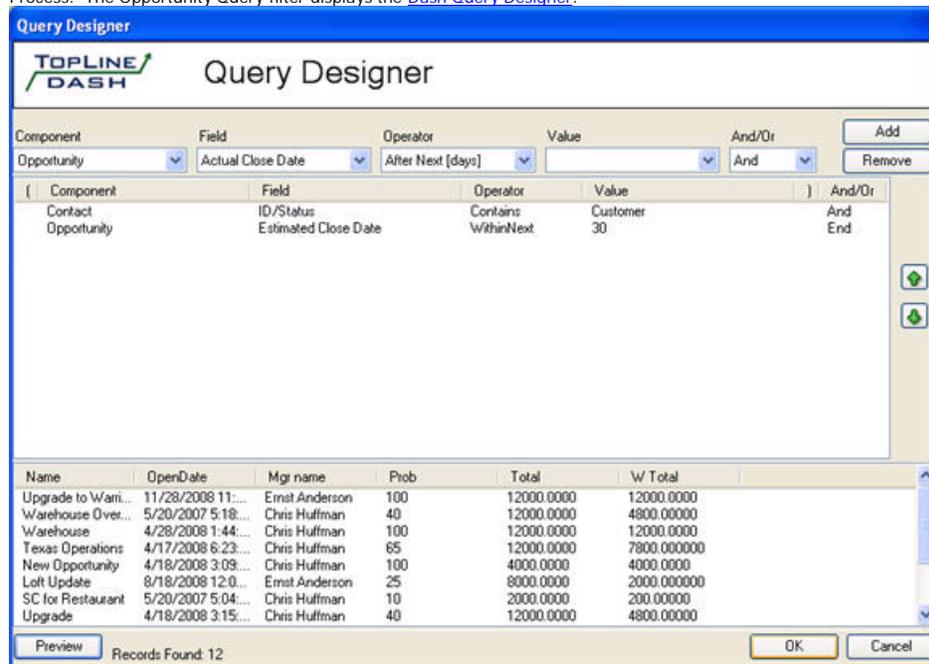
See also

Activities
Companies
Company Query
Contacts by Group
Contact Query
Custom Sub Entity
Group Query
Histories
Notes
Opportunity Query
Products
Synchronization
Users
Other - Contact Details
Other - Calendar
Other - Database Update
Panel Comparison

Home > Dashboard Panels > Opportunity Query

Opportunity Query

The Opportunity Query panel reports on all Contact Opportunities in the ACT! database. It is ideal for display opportunities regardless of Sales Process. The Opportunity Query filter displays the [Dash Query Designer](#):



The Opportunity Query Panel will show the fields for each: (See [List View](#) for how to display these fields)

- Opportunity
- Contact of the Opportunity
- Company of the related Contact
- Most recent, open Activity of the related Contact

From the Opportunity Query List View, right clicking an item allows the following functions:

- Update Record Manager of the Opportunity
- Update Stage of the Opportunity
- Update Status of the Opportunity
- Delete Opportunity
- Update Fields: Allows a Replace, Add To, or Remove From text from selected fields. (screen shot)
- Create Follow up activity
- Go To Contact: Go directly to the Contact Detail view of the select Opportunity

The right clicking feature can be applied to multiple selected items.

See also

[Activities](#)
[Companies](#)
[Company Query](#)
[Contacts by Group](#)
[Contact Query](#)
[Custom Sub Entity](#)
[Group Query](#)
[Histories](#)
[Notes](#)
[Opportunities](#)
[Products](#)
[Synchronization](#)

Users
Other - Contact Details
Other - Calendar
Other - Database Update
Panel Comparison

Home > Dashboard Panels > Products

Products

The Product panel reports on all Products and their associated Opportunities in the ACT! database. (This functionality is not possible in the ACT! Dashboard.) The Product Preferences filter allows the Product to be filtered by:

1. Date Field to be used in Date Filter:
 - o Actual Close Date
 - o Create Date
 - o Edit Date
 - o Estimated Close Date
 - o Open Date
 - o Any Opportunity User Field redefined as a Date Field Type.
2. Start and End date. These dates can be absolute (i.e. 1/1/2009) or relative (by using the keywords in the dropdown.) Relative dates can also be customized, as described in [Custom Relative Dates](#).
3. Any combination of Open, Won or Lost Opportunity Status.
4. Any combination of stages from just one Sales Process.
5. Any combination of products. Products are automatically generated from the product List. To display ALL products, including those not on the list, Clear All products.

The Product Panel will show the fields for each: (See [List View](#) for how to display these fields)

- Product
- Opportunity of the product
- Contact of the Opportunity
- Company of the related Contact

From the Product List View, right clicking an item allows the following functions:

- Update Record Manager of the Opportunity
- Update Stage of the Opportunity
- Update Status of the Opportunity
- Delete Opportunity
- Update Fields: Allows a Replace, Add To, or Remove From text from selected fields. (screen shot)

- Go To Contact: Go directly to the Contact Detail view of the select product
- Go To Company: Go directly to the Company Detail view of the selected product

The right clicking feature can be applied to multiple selected items.

See also

[Activities](#)
[Companies](#)
[Company Query](#)
[Contacts by Group](#)
[Contact Query](#)
[Custom Sub Entity](#)
[Group Query](#)
[Histories](#)
[Notes](#)
[Opportunities](#)
[Opportunity Query](#)
[Synchronization](#)
[Users](#)
[Other - Contact Details](#)
[Other - Calendar](#)
[Other - Database Update](#)
[Panel Comparison](#)

[Home](#) > [Dashboard Panels](#) > [Synchronization](#)

Synchronization

The Synchronization panel reports on all Remote Databases in the ACT! database. There is no Synchronization Preferences filter.

The User Panel will show the fields for each user which includes: (See [List View](#) for how to display these fields)

- Remote Name
- Status (Active, Inactive)
- Create Date
- # Days Left
- # Syncs Completed
- Last Attempt Date
- Last Complete Date
- Last Success Date
- Last Sync Duration
- Receive Attempt Date
- Receive Success Date

From the Synchronization List View, right clicking functions are not available.

See also

[Activities](#)
[Companies](#)
[Company Query](#)
[Contacts by Group](#)
[Contact Query](#)
[Custom Sub Entity](#)
[Group Query](#)
[Histories](#)
[Notes](#)
[Opportunities](#)
[Opportunity Query](#)
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[Other - Contact Details](#)
[Other - Calendar](#)
[Other - Database Update](#)
[Panel Comparison](#)

[Home](#) > [Dashboard Panels](#) > [Users](#)

Users

The User panel reports on all User Records in the ACT! database. There is no User Preferences filter.

The User Panel will show the fields for each user which includes: (See [List View](#) for how to display these fields)

- User Name
- Display Name
- Status (Active, Inactive, Pending Logon)
- Role (Administrator, Manager, Standard, Restricted, Browse)
- Last Logon Date
- # of Days since Last Logon

From the User List View, right clicking an item allows the following functions:

- Add Delete Permissions
- Remove Delete Permissions

The right clicking feature can be applied to multiple selected items.

See also

[Activities](#)
[Companies](#)
[Company Query](#)
[Contacts by Group](#)
[Contact Query](#)
[Custom Sub Entity](#)
[Group Query](#)
[Histories](#)
[Notes](#)
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[Opportunity Query](#)
[Products](#)
[Synchronization](#)
[Other - Contact Details](#)
[Other - Calendar](#)
[Other - Database Update](#)
[Panel Comparison](#)

[Home](#) > [Dashboard Panels](#) > [Other - Contact Details](#)

Other - Contact Details

This Panel does not work in v7.1.

See also

- [Activities](#)
- [Companies](#)
- [Company Query](#)
- [Contacts by Group](#)
- [Contact Query](#)
- [Custom Sub Entity](#)
- [Group Query](#)
- [Histories](#)
- [Notes](#)
- [Opportunities](#)
- [Opportunity Query](#)
- [Products](#)
- [Synchronization](#)
- [Users](#)
- [Other - Calendar](#)
- [Other - Database Update](#)
- [Panel Comparison](#)

[Home](#) > [Dashboard Panels](#) > [Other - Calendar](#)

Other - Calendar

This Panel does not work in v7.1.

See also

- [Activities](#)
- [Companies](#)
- [Company Query](#)
- [Contacts by Group](#)
- [Contact Query](#)
- [Custom Sub Entity](#)
- [Group Query](#)
- [Histories](#)
- [Notes](#)
- [Opportunities](#)
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- [Products](#)
- [Synchronization](#)
- [Users](#)
- [Other - Contact Details](#)
- [Other - Database Update](#)
- [Panel Comparison](#)

[Home](#) > [Dashboard Panels](#) > [Other - Database Update](#)

Other - Database Update

This Panel does not work in v7.1.

See also

- [Activities](#)
- [Companies](#)
- [Company Query](#)
- [Contacts by Group](#)
- [Contact Query](#)
- [Custom Sub Entity](#)
- [Group Query](#)
- [Histories](#)
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- [Opportunities](#)
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- [Products](#)
- [Synchronization](#)
- [Users](#)
- [Other - Contact Details](#)
- [Other - Calendar](#)
- [Panel Comparison](#)

[Home](#) > [Dashboard Panels](#) > [Panel Comparison](#)

Panel Comparison

This table shows which fields can be displayed from each panel.

Show the fields from:

Panel	Primary	Contact	Company	Group	Activity	Opportunity
Activities	Activity	Yes	Yes		Yes	
Companies	Company		Yes			
Company Query	Company		Yes			
Contacts by Group	Contact	Yes	Yes		Latest	
Contact Query	Contact	Yes	Yes		Latest	
Custom Sub Entity	Custom Sub Entity	Yes	Yes	Yes		
Group Query	Group			Yes		
Histories	History	Yes	Yes	Yes		
Notes	Notes	Yes	Yes			
Opportunities	Opportunity	Yes	Yes		Latest	Yes
Opportunity Query	Opportunity	Yes	Yes		Latest	Yes
Products	Products	Yes	Yes		Latest	Yes
Synchronization	Remote DB					
Users	Users					

See also

[Activities](#)
[Companies](#)
[Company Query](#)
[Contacts by Group](#)
[Contact Query](#)
[Custom Sub Entity](#)
[Group Query](#)
[Histories](#)
[Notes](#)
[Opportunities](#)
[Opportunity Query](#)
[Products](#)
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[Other - Contact Details](#)
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[Other - Database Update](#)

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[Dashboard Sub Folders](#)



[Custom Relative Dates](#)



[Copying Panels](#)



[Moving Panels](#)



[Printing to PDF](#)



[Printing to Excel](#)



[Update Fields](#)

See also

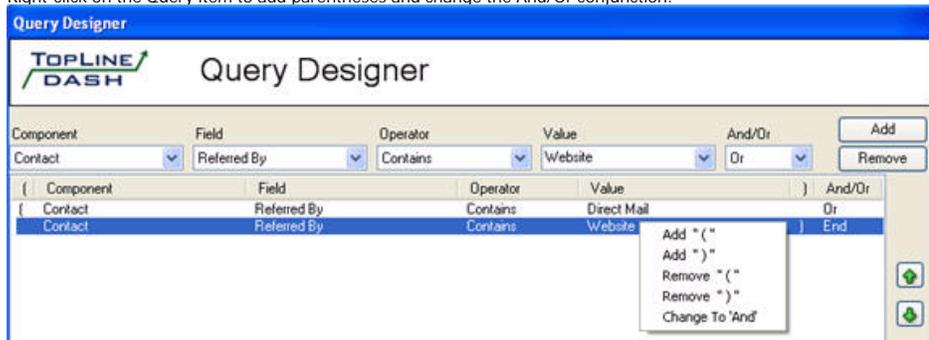
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- [Installation](#)
- [Dashboard Elements](#)
- [Dashboard Panels](#)
- [Tutorials](#)
- [Dashboard Editions](#)
- [FAQ](#)

Home > Advanced Functions > Dash Query Designer

Dash Query Designer

The TopLine Dash Query Designer differs from the ACT! Advanced Query in the following features:

1. Items in the Query cannot be edited - they must be deleted and added again.
2. Right-click on the Query item to add parentheses and change the And/Or conjunction.



See also

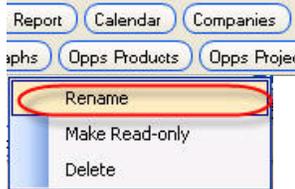
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[Update Fields](#)

Home > Advanced Functions > Renaming Dashboards

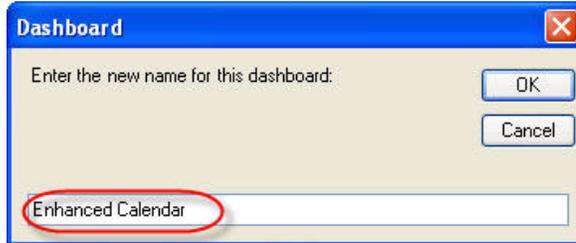
Renaming Dashboards

To rename a TopLine Dash dashboard:

1. Right Click on the dashboard tab and select Rename.



2. Enter the new dashboard field name, and click OK.



3. TopLine Dash dashboard has new name.



NOTE: If the currently displayed dashboard is renamed, a SAVE AS is actually performed.

See also

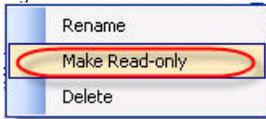
[Dash Query Designer](#)
[Protecting Dashboards](#)
[Deleting Dashboards](#)
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[Copying Panels](#)
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[Printing to PDF](#)
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Home > Advanced Functions > Protecting Dashboards

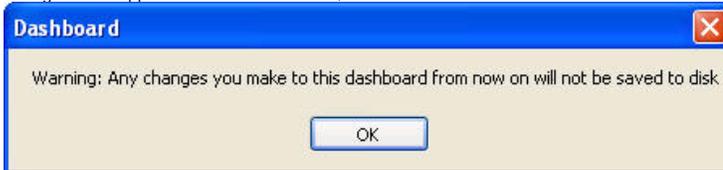
Protecting Dashboards

To protect a TopLine Dash dashboard and make it read-only so changes can be made:

1. Right Click on the dashboard tab and select Make Read-only.



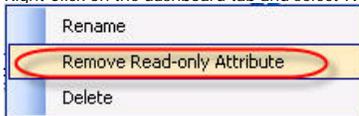
2. Dialog box will appear to confirm this action, click OK.



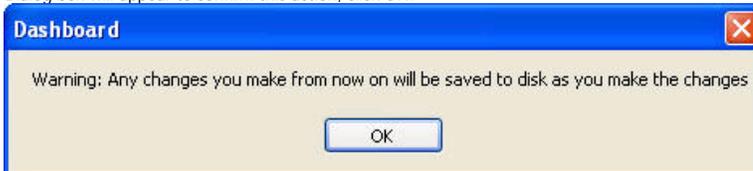
3. TopLine Dash dashboard is now protected.

To unprotect a TopLine Dash dashboard:

1. Right Click on the dashboard tab and select Remove Read-only attribute.



2. Dialog box will appear to confirm this action, click OK.



3. TopLine Dash dashboard is now unprotected.

See also

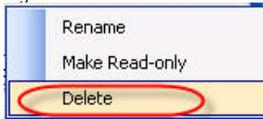
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Home > Advanced Functions > Deleting Dashboards

Deleting Dashboards

To delete a TopLine Dash dashboard:

1. Right Click on the dashboard tab and select Delete.



2. A confirmation dialog box will appear, click Yes.



3. TopLine Dash dashboard will be deleted.

NOTE: If the currently displayed dashboard is deleted, a blank dashboard is displayed.

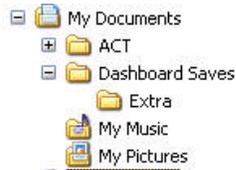
See also

[Dash Query Designer](#)
[Renaming Dashboards](#)
[Protecting Dashboards](#)
[Dashboard Sub Folders](#)
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[Copying Panels](#)
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Home > Advanced Functions > Dashboard Sub Folders

Dashboard Sub Folders

Folders can be created under the default Dashboard Saves folder to help organize the dashboards. By default, TopLine Dash comes with an Extra folder underneath the Dashboard Saves folder.

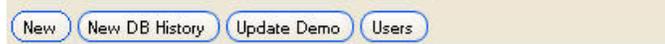


To access these dashboard:

1. Right Click on the New tab and a list of subfolders will appear.



2. Select the desired subfolder.
3. The dashboards in the selected subfolder will be displayed as the Dashboard Tabs



See also

[Dash Query Designer](#)
[Renaming Dashboards](#)
[Protecting Dashboards](#)
[Deleting Dashboards](#)
[Custom Relative Dates](#)
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[Moving Panels](#)
[Printing to PDF](#)
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[Update Fields](#)

[Home](#) > [Advanced Functions](#) > [Custom Relative Dates](#)

Custom Relative Dates

TopLine Dash allows you to add or subtract any number of days from any of the relative date keywords. Anytime in TopLine Dash you see a drop down with an option to select relative dates, simply add a plus or - sign and then a number. For example, Start of Week - 7. This will return last week Sunday because it will go to the start of this week and then subtract 7 days from that date. This technique works in any location where a date is filled in. These relative dates (with offsets) even work with Contact/Company/Opportunity queries!

From	<input type="text" value="Start of Week - 7"/>	
To	<input type="text" value="5/1/2009"/>	

See also

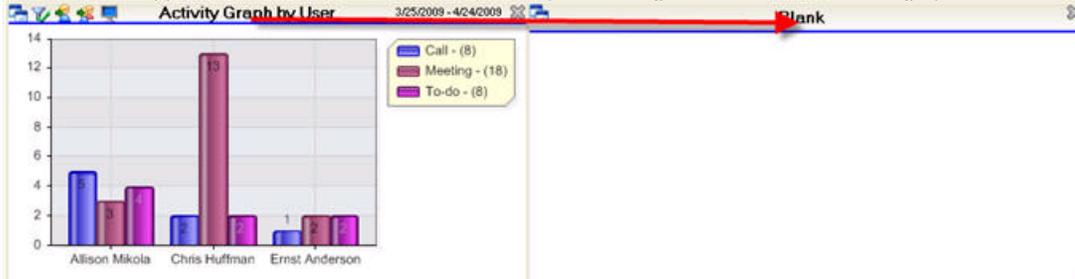
- [Dash Query Designer](#)
- [Renaming Dashboards](#)
- [Protecting Dashboards](#)
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- [Dashboard Sub Folders](#)
- [Copying Panels](#)
- [Moving Panels](#)
- [Printing to PDF](#)
- [Printing to Excel](#)
- [Update Fields](#)

Home > Advanced Functions > Copying Panels

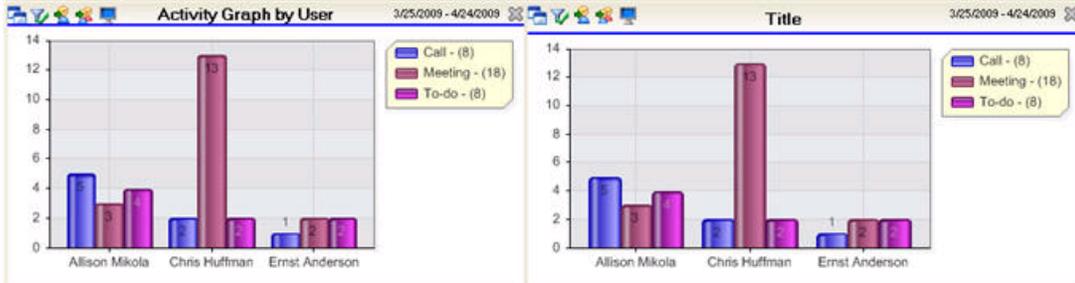
Copying Panels

TopLine Dash panels can be copied around the dashboard once they have been created to maintain their settings. This technique is extremely useful when creating a dashboard which has both a List View and Graph View of the same data. To copy a Dash panel:

1. Create a blank panel (See [Rows and Columns](#))
2. With the Control Key pressed, click on the Panel Title bar of the source panel and drag to the Panel Title bar of the target panel.



3. Panel is now copied.



See also

[Dash Query Designer](#)
[Renaming Dashboards](#)
[Protecting Dashboards](#)
[Deleting Dashboards](#)
[Dashboard Sub Folders](#)
[Custom Relative Dates](#)
[Moving Panels](#)
[Printing to PDF](#)
[Printing to Excel](#)
[Update Fields](#)

Home > Advanced Functions > Moving Panels

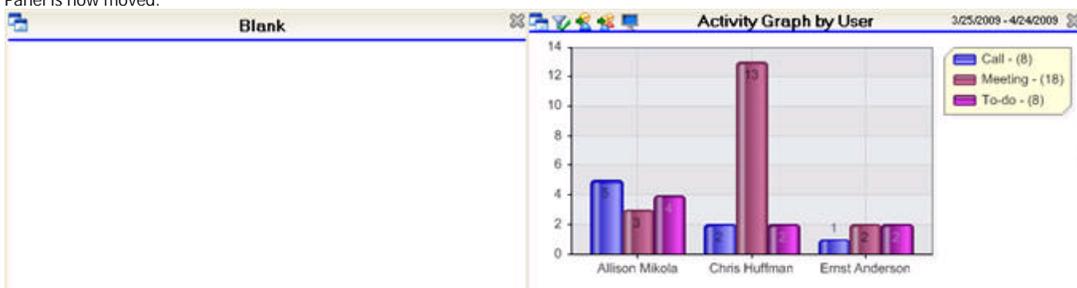
Moving Panels

TopLine Dash panels can be moved around the dashboard once they have been created. To move a Dash panel:

1. Create a blank panel (See [Rows and Columns](#))
2. Click on the Panel Title bar of the source panel and drag to the Panel Title bar of the target panel.



3. Panel is now moved.



See also

[Dash Query Designer](#)
[Renaming Dashboards](#)
[Protecting Dashboards](#)
[Deleting Dashboards](#)
[Dashboard Sub Folders](#)
[Custom Relative Dates](#)
[Copying Panels](#)
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[Update Fields](#)

Home > Advanced Functions > Printing to PDF

Printing to PDF

TopLine Dash includes a PDF generator so PDF files of dashboards can be created without Adobe Acrobat or other software. To create a PDF file of a dashboard:

1. Press the Print button
2. Select PDF as Output. Check Open PDF to view the file after creation. (NOTE: Viewing a PDF requires that Acrobat Reader be installed on the computer.)

Print Setup

Report Title: Call Report

Items that can be printed:

Name

Items that will be printed:

Name
This Month - Graph
This Month - List
-PageBreak-
Last Month - Graph
Last Month - List

List Options - How to Separate lines:

None

Line

Shaded

Graph Options:

Graph Size: One Third Page

Output:

Printer

PDF

Excel

Open PDF

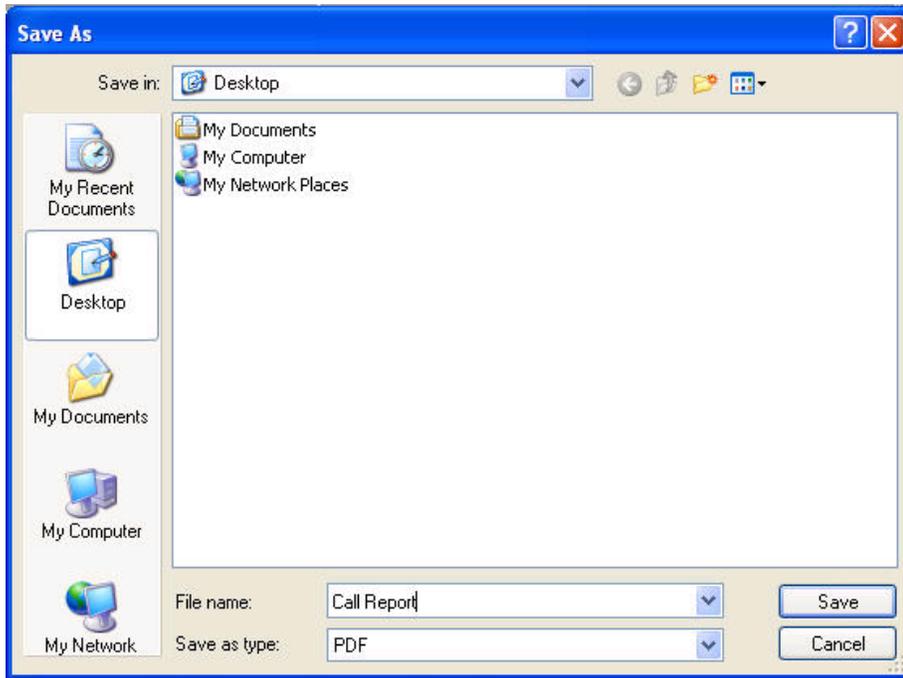
Orientation:

Portrait

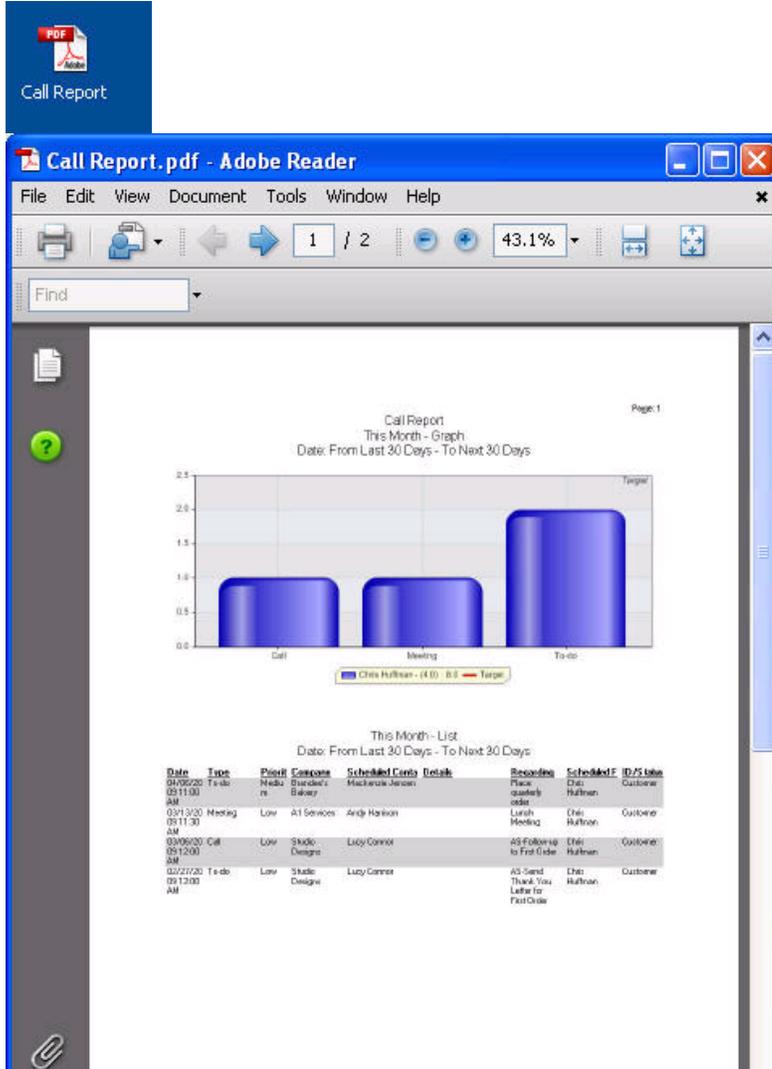
Landscape

Print Print Close

3. Select a location for the PDF file and give the file a name.



4. The PDF of the dashboard is created.





See also

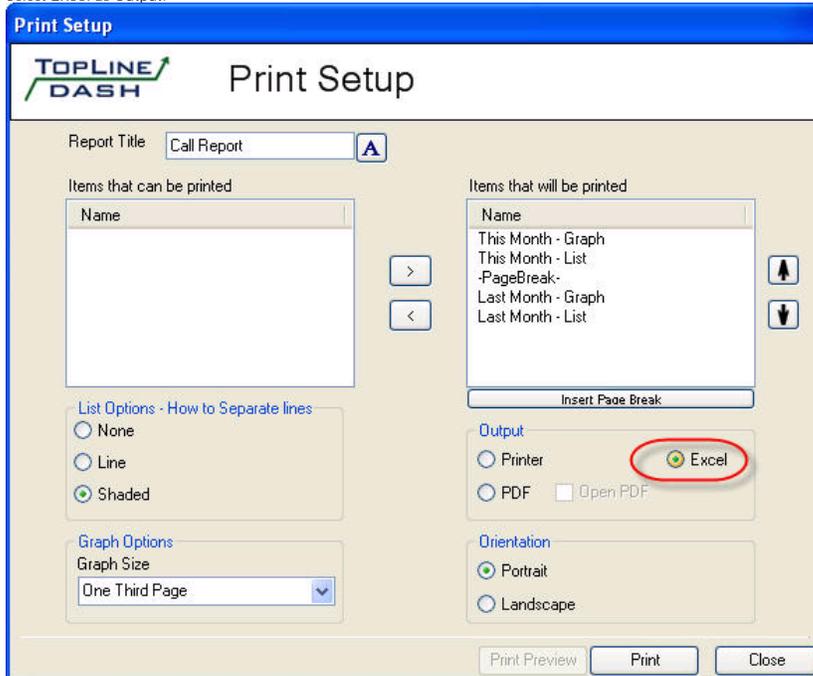
- [Dash Query Designer](#)
- [Renaming Dashboards](#)
- [Protecting Dashboards](#)
- [Deleting Dashboards](#)
- [Dashboard Sub Folders](#)
- [Custom Relative Dates](#)
- [Copying Panels](#)
- [Moving Panels](#)
- [Printing to Excel](#)
- [Update Fields](#)

Home > Advanced Functions > Printing to Excel

Printing to Excel

TopLine Dash can combine the List Views in a dashboard to one Excel file. Graphs are not included in the Excel file. (NOTE: Printing to Excel requires that Microsoft Excel be installed on the computer, not the Microsoft Excel Viewer. TopLine Dash supports the same versions of Office as ACT!)

1. Press the Print button
2. Select Excel as Output.



3. The resulting Excel file will be opened.

This Month - List				
Date	Type	Priority	Company	Scheduled Contacts
4/6/2009 11:00	To-do	Medium	Brandee's Bakery	Mackenzie Jensen
3/13/2009 11:30	Meeting	Low	A1 Services	Andy Harrison
3/6/2009 0:00	Call	Low	Studio Designs	Lucy Connor
2/27/2009 0:00	To-do	Low	Studio Designs	Lucy Connor
Last Month - List				
Date	Result	Contact	Company	Regarding

See also

[Dash Query Designer](#)
[Renaming Dashboards](#)
[Protecting Dashboards](#)
[Deleting Dashboards](#)
[Dashboard Sub Folders](#)
[Custom Relative Dates](#)
[Copying Panels](#)
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[Update Fields](#)

Home > Advanced Functions > Update Fields

Update Fields

Selected [panels](#) in TopLine Dash allow fields in the highlighted rows to be updated interactively. Date fields can be adjusted by a relative number of days or set to a new fixed date, while text fields can have phrases, be removed, replaced or appended.

Updating Text Fields

1. Highlight the records in the dashboard panel, right click and select Update Fields.

04/22/2009 03:00 PM	Meeting	Low	Superclean	Mike Campbell	Presentation
04/27/2009 11:30 AM	Meeting	Low	Finch Legal Aid	Jean Louise Finch	Lunch Meeting
04/29/2009 09:30 AM	Meeting	Low	Boomer's Artwork	Emily Dunn	Discuss Plans for Case Study
05/01/2009 08:30 AM	Meeting	Low	Robertson Joinery	Julie Miles	
05/04/2009 10:30 AM	To-do	Low	Newtown Builders Ltd.	Jason Mc	
05/07/2009 10:00 AM	Meeting	Low	E H Studios	Craig Pott	
05/08/2009 10:00 AM	Meeting	Low	E D Enterprises	Claire Hal	
04/22/2009 10:00 AM	Call	Low	Nagengast Estate Winery	Scott Nag	

2. The Update Fields dialog box will appear. Select a text field and enter a text value.

Update Field

TOPLINE DASH

Update Field

Details

Location

Date

End Date

Priority

Regarding

Source

Character Field

Text Value

Palace

Replace Add To Remove From

OK Cancel

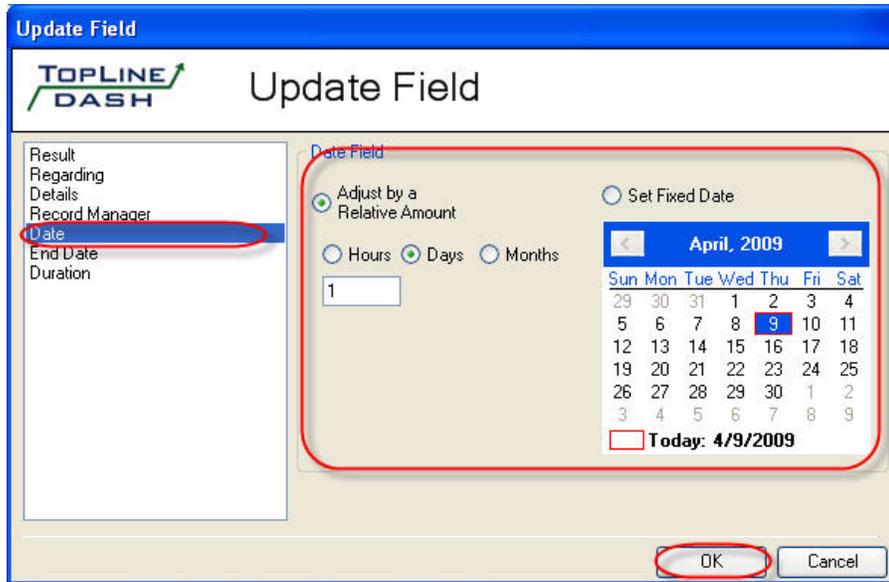
3. Select the appropriate function:
 1. Replace: The entire contents of the field will be replaced with Text Value. (i.e. Location = "Palace")
 2. Add To: The text value is appended to the field (i.e. "Garden State" becomes "Garden State Palace")
 3. Remove From: If the text value is present in the field, it is deleted. (i.e. "Palace of the Hills" becomes "of the Hills")
4. Click OK to perform the update.

Updating Date Fields

1. Highlight the records in the dashboard panel, right click and select Update Fields.

04/22/2009 03:00 PM	Meeting	Low	Superclean	Mike Campbell	Presentation
04/27/2009 11:30 AM	Meeting	Low	Finch Legal Aid	Jean Louise Finch	Lunch Meeting
04/29/2009 09:30 AM	Meeting	Low	Boomer's Artwork	Emily Dunn	Discuss Plans for Case Study
05/01/2009 08:30 AM	Meeting	Low	Robertson Joinery	Julie Miles	
05/04/2009 10:30 AM	To-do	Low	Newtown Builders Ltd.	Jason Mc	
05/07/2009 10:00 AM	Meeting	Low	E H Studios	Craig Pott	
05/08/2009 10:00 AM	Meeting	Low	E D Enterprises	Claire Hal	
04/22/2009 10:00 AM	Call	Low	Nagengast Estate Winery	Scott Nag	

2. The Update Fields dialog box will appear. Select a Date field.



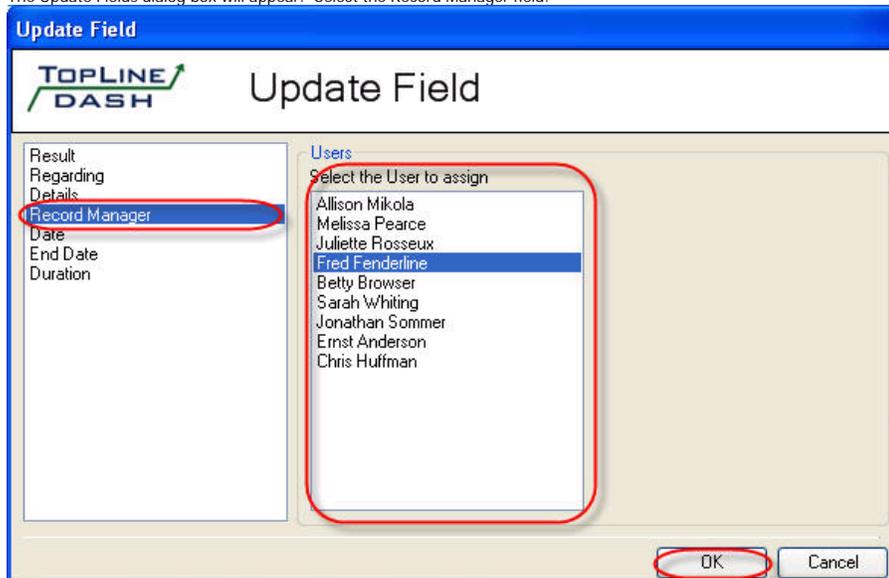
3. Select the appropriate function:
 1. Adjust by Relative Amount: The existing date is adjusted by selected hours, days or months. (i.e. Amount = 7 days, 4/4/2009 becomes 4/11/2009)
 2. Set Fixed Date: The existing date field is replaced by selected date.
4. Click OK to perform the update.

Updating Record Managers

1. Highlight the records in the dashboard panel, right click and select Update Fields.

04/22/2009 03:00 PM	Meeting	Low	Superclean	Mike Campbell	Presentation
04/27/2009 11:30 AM	Meeting	Low	Finch Legal Aid	Jean Louise Finch	Lunch Meeting
04/29/2009 09:30 AM	Meeting	Low	Boomer's Artwork	Emily Dunn	Discuss Plans for Case Study
05/01/2009 08:30 AM	Meeting	Low	Robertson Joinery	Julie Miles	
05/04/2009 10:30 AM	To-do	Low	Newtown Builders Ltd.	Jason Mc	
05/07/2009 10:00 AM	Meeting	Low	E H Studios	Craig Pott	
05/08/2009 10:00 AM	Meeting	Low	E D Enterprises	Claire Hal	
04/22/2009 10:00 AM	Call	Low	Nagengast Estate Winery	Scott Nag	

2. The Update Fields dialog box will appear. Select the Record Manager field.



3. Select the new Record Manager from the drop down.
4. Click OK to perform the update.

See also

[Dash Query Designer](#)
[Renaming Dashboards](#)
[Protecting Dashboards](#)
[Deleting Dashboards](#)
[Dashboard Sub Folders](#)
[Custom Relative Dates](#)
[Copying Panels](#)
[Moving Panels](#)
[Printing to PDF](#)
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[Simple Single Panel Dash](#)



[Complex Multi-Panel Dash](#)

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- [Welcome](#)
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- [Dashboard Elements](#)
- [Dashboard Panels](#)
- [Advanced Functions](#)
- [Dashboard Editions](#)
- [FAQ](#)

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Simple Single Panel Dash

This opening paragraph should describe the feature that you are documenting. Explain how it is commonly used and what the benefits are. For example: The Widget Master email link allows you to easily send information about each widget to various departments within your company. Often, the feature that you are documenting can be best explained by walking the reader through step by step. Use screenshots to illustrate the steps where possible.

1. Start the application by...
2. On the startup screen, click the...
- 3.

See also

[Complex Multi-Panel Dash](#)

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Complex Multi-Panel Dash

This opening paragraph should describe the feature that you are documenting. Explain how it is commonly used and what the benefits are. For example: The Widget Master email link allows you to easily send information about each widget to various departments within your company. Often, the feature that you are documenting can be best explained by walking the reader through step by step. Use screenshots to illustrate the steps where possible.

1. Start the application by...
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- 3.

See also

[Simple Single Panel Dash](#)

Home > Dashboard Editions

Dashboard Editions

Feature	Server Suite	Dash Alerts	Dash Manager	Designer Plus	Dash Personal
Automated alerts based on activities, opportunities, histories, sync and backup	✓	✓			
Automated dashboard reporting	✓	✓			
Automated dashboard reporting with custom tables	✓		✓		1 user
View all custom tables	✓			✓	
View all active ACTI users data including	✓	✓	✓	✓	✓
Multiple panels per dashboard	✓	✓	✓	✓	✓
Report capability	✓	✓	✓	✓	✓
Unlimited views	✓	✓	✓	✓	✓
Free upgrade from previous versions	✓	✓	✓	✓	✓
Unlimited dashboards	✓	✓	✓	✓	✓

See also

<http://store.toplineresults.com>

[Home](#) > [FAQ](#)

This FAQ section attempts to answer the most frequently asked question about TopLine Dash usage and installation. Up to date tips and tricks are also available at the TopLine Add-on Blog @ <http://blog.toplineresults.com>

Articles in this section



[General FAQ](#)



[Installation FAQ](#)

See also

- [Welcome](#)
- [Installation](#)
- [Dashboard Elements](#)
- [Dashboard Panels](#)
- [Advanced Functions](#)
- [Tutorials](#)
- [Dashboard Editions](#)

Home > FAQ > General FAQ

General FAQ

1. I need to uninstall the Dashboard completely. How do I do that?

a. Make sure that ACT! is closed. It may be necessary to reboot your computer in order to fully release the locks on all the files. If you encounter a problem uninstalling, reboot the computer and try again.

b. Click Start->Run

c. Type:

```
regsvr32 /u "C:\Program Files\TopLine Results\TopLine Dash\PDFCreatorPilot2.DLL"
```

exactly as you see it above. Be sure to include the quotation marks.

d. Open Control Panel

e. Open Add/Remove Programs

f. Select TopLine Dash and click on the Remove button.

g. Close the Add/Remove Programs window and close Control Panel.

h. Open My Computer and navigate to C:\Program Files\TopLine Results

i. Delete the folder called TopLine Dash

j. Navigate to C:\Program Files\ACT\ACT For Windows\Plugins

k. Delete the file called TLDLoader.dll.

2. TopLine Dash doesn't show up in the ACT! toolbar.

There could be several reasons why this is happening.

a. First, close ACT! and open it again. If the dashboard icon still does not show up on the toolbar, then move on to the next step.

b. Remove your dependentdlls.xml file. This is located in C:\Documents and Settings\Admin\Application Data\ACT\ACT For Windows folder. If the dashboard icon

still does not show up on the toolbar, then move on to the next step.

c. Reinstall the dashboard.

i. From Add/Remove Programs in Control Panel, remove the dashboard.

ii. Delete the TopLine Dash folder. By default, the folder is located in C:\Program Files\TopLine Results\TopLine Dash.

iii. Reinstall the dashboard.

3. I encountered an error regarding a timeout when trying to load a history list, note list, or any other list with a large amount of data.

a. Click on Start->Run

b. Type ACT8Diag and click OK.

c. If you get a disclaimer, click OK. Otherwise, move on to the next step.

d. Click on the tools menu and select Adjust ACT! Timeout Values.

e. Change the Value from 30 seconds to 300 seconds or higher.

f. Click OK.

g. Close the ACT8Diag utility.

4. I am installing the Dashboard in a Citrix environment and am getting an error when trying to start ACT!.

This is most likely a registry permission issue. Make sure that all users have full access to the HKLM\Software\ACT registry key, and all sub keys.

a. Click Start->Run

b. Type Regedit and click OK.

c. Go to HKLM\Software\ACT and right click on ACT and select Permissions.

d. Talk to your system administrator for more information about user's and group's permissions.

e. Click on the Advanced button.

f. Make sure that there is a checkmark next to "Replace permission entries on all child..."

g. Click OK.

h. Click OK.

5. I am not seeing information in the History List, Note List or History Graph.

a. Check all filter settings.

i. Make sure that the appropriate users are selected from the Users button at the top.

ii. Make sure that you have an appropriate date range selected.

iii. Make sure that you have appropriate history types selected.

b. The dashboard may be working and taking a long time to gather this information.

i. Press CTRL ALT DEL.

ii. Click on the Task Manager button.

iii. Click on the Performance tab.

iv. Look at the CPU gauge. If it is stuck at 100%, then the dashboard is probably still processing the query. Wait until it completes.

c. The AllContacts group may be missing or corrupt.

The dashboard creates a group in your database called AllContacts. This group must contain every contact in your database. This is where the dashboard retrieves histories. If this group does not contain all of the contacts in your database, then you must either:

i. Fix the group manually by setting criteria for the group that every contact will meet.

I.e.: Create Date contains data

ii. Delete the group and create it manually. Use the criteria above.

iii. Delete the group and let the dashboard attempt to create it for you. Delete the dashboard, close ACT!, then open ACT!

See also

[Installation FAQ](#)

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Installation FAQ

1. Do I need to have a license of TopLine Dash for every user? You need license for each user who want to access TopLine Dash
2. Do I have to uninstall TopLine Dash in order to upgrade? You can but you do not always have to. In version 7.5 or higher you can use go to Start and Update TopLine directly across the internet, you will need to have ACT! closed.
3. Do I have to pay for an upgrade? Upgrades of TopLine Dash are free from ACT! 2005 to ACT! 2010
4. How often do I need to update? Update your software only as needed, verify that you use the correct version.
5. Are all the different version of TopLine Dash similar? No, every version from version 3 to version 7.6 has additional features, you may need to install version 3 because you have version ACT! 2005, and version 4 because you have verion ACT! 2006. If you have ACT! 2007 you can use version 7.6

See also

[System Requirements](#)

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TopLineDash